



ANNUAL REPORT 2017

STICHTING DIENSTENCENTRUM
GERED GEREEDSCHAP





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Together we will make it work, now and in the future



"After my training I will go back to my village with a couple of tools. With the knowledge I gained and a set of tools I will be able to get started there. I want to be an example for other women."

We regularly receive messages from project partners after they have received support from us. This quote is from Verrie Masiletti, a young woman who is training to become a metalworker at YIP Made in Malawi. In the summer of 2017, Gered Gereedschap delivered an entire workshop there to help former prisoners return to a place in society. It is these personal stories that always impress me the most. You can see the impact of our support. What a good education can lead to and how it changes lives in a positive way.

These personal stories, that is why we do what we do, what we are working towards at Gered Gereedschap. It motivates everyone, each in their own way, to contribute to our common goal: improve chances to a better life for (trainee) craftsmen and women in Africa. Every day some 500 volunteers are working in our workshops and at the country head office of Gered Gereedschap. Hands-on 'doers' who sort and carefully refurbish the collected hand tools, manage the logistics or operate at administrative level. But also the thousands of handymen and craftspeople all over the Netherlands who are looking out for old hammers, saws and sewing machines and voluntarily bring them to one of our collection points help us. And of course, our financial supporters such as private donors, funds and companies. Many hands make light work and that is how Gered Gereedschap have been able to support people for 35 years.

I am proud of what we achieved together in the past year. We have been able to support project partners in Malawi, Kenya, Tanzania and Ghana with thousands of tools and machines. We also worked hard on the further development

of our future plans in order to be able to support technical craftspeople in even more ways. Some of these projects have been further implemented this year. For example, we set up a container workshop in Malawi and shipped materials for a refurbishment workshop in Uganda. In addition to training, we now also provide support in employment and entrepreneurship.

Together we will continue to fight poverty in a sustainable way for now and in the future. We hope that we can count on your continued support!

Best regards,

Bob de Koff
Chairman Stichting Dienstencentrum Gered Gereedschap

Verrie Masiletti, metalworking student.

"After my training I will go back to my village with a couple of tools. With the knowledge I gained and a set of tools I will be able to get started there. I want to be an example for other women."





Our vision

WHAT WE BELIEVE IN

Hundreds of millions of people in the world live in poverty and have to survive on less than USD 1 a day. Gered Gereedschap believes that everyone has the right to an independent existence and is committed to increasing the self-reliance of people and organisations in developing countries.

FOR THE PROFESSIONALS

Gered Gereedschap bases its approach on people's power and potential. We work from a practical point of view and believe that concrete solutions can bring about major changes. We enable people to build up a life of their own as craftsmen or women by providing access to good professional training, guidance with and to work and support with quality tools. We encourage those who have the capacity and ambition to do so to become self-employed. Equipped with the right knowledge, experience and tools, people can earn a good living. We believe that this is the key to success.

STRENGTHEN SECONDARY SECTOR

With our goal of promoting the self-reliance of people in developing countries in Africa as our starting point, we are also looking at our approach in a broader perspective. We believe that strengthening vocational education and entrepreneurship (at regional or national level) is the solution for the development of an area. This concerns, in particular, the strengthening of the craft and construction sectors. Branches that can make an excellent contribution to the independence of large groups of people. Often the raw materials are present in developing countries in order to create a flourishing manufacturing industry. However, there is often a lack of sufficient professionals, knowledge, finances and resources such as tools and machines.

Sustainable poverty alleviation. Gered Gereedschap is making it work.

Our programmes

Gered Gereedschap supports with her programmes - under the name of EQUIP - technical craftsmanship in the broadest sense of the word: education, employment and entrepreneurship. The aim is to offer (starting) craftspeople opportunities to live a good life.

This involves concrete and practical support. In addition to supporting vocational training with (refurbished) tools and machines, we also contribute to the knowledge and skills of teachers. Through scholarships, we offer poor young people the opportunity to go to school and learn a trade. After the training, we support them in taking their first steps in the labour market. For example by providing a starter toolkit, microcredit to purchase building materials and practical work guidance by an 'old hand' in the trade.

In order to further promote entrepreneurship, we started setting up tool rental and refurbishment

workshops. Good tools are scarce and not affordable for everyone. By setting up these workshops, more craftspeople will have access to good tools and machines.

To maximise our impact, we will increasingly focus on selected regions where - depending on demand and need - together with local/regional partners, we will support all aspects of technical craftsmanship with various 'building blocks' from our programmes.



EDUCATION

Tools and machines

Supporting vocational education in developing countries with tools, machines, accommodation and equipment.

Scholarships

Supporting disadvantaged young people with scholarships to receive vocational training and to purchase study material and tools.

Teachers programme

Providing training to teachers in the areas of technical and didactic skills.

Curriculum development

Development of training programmes meeting the demand of the local labour market for an optimum balance between labour market and vocational training.



EMPLOYMENT

Master-Apprentice programmes

After their training, start-up craftsmen are supported by an experienced craftsman. Focus on transfer of (practical) vocational knowledge and training of life-skills and entrepreneurship.

Tool starterkit

Set of tools for a craftsman to get started.

Microcredit

Funding of building material and/or tools.



ENTREPRENEURSHIP

Rental workshops

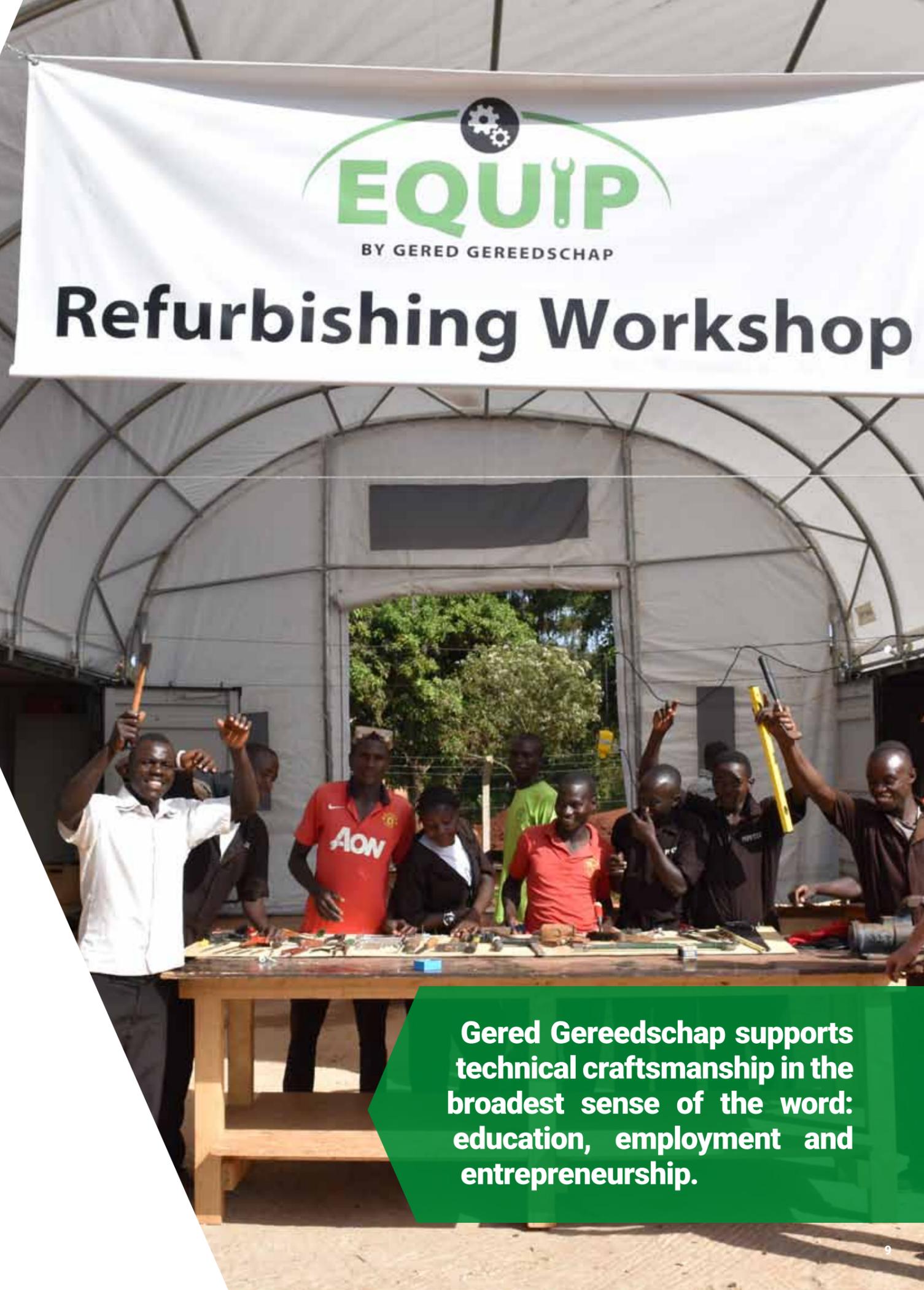
Quality tools and machines are indispensable for a flourishing craft and construction sector. Gered Gereedschap makes these available to local craftsmen by setting up rental locations.

Refurbishing workshops

Old used tools are refurbished and prepared for re-use in tool refurbishing workshops. These will be used at locale vocational centres or at tool rental locations.

Our support consists of:

- Tools and machines
- Accommodation and equipment
- Knowledge and guidance
- Finance



Gered Gereedschap supports technical craftsmanship in the broadest sense of the word: education, employment and entrepreneurship.

Gered Gereedschap moves on

Fighting poverty in a sustainable way, Gered Gereedschap has been working on it for 35 years. And with succes. Thanks to our 500 volunteers, 2 million refurbished tools were shipped to 1,300 organisations. With this, we created 75,000 fully equipped vocational training places. Results of which we are proud.

However, the challenges in developing countries remain undiminished. Despite the results achieved, half of the population in Sub-Saharan Africa still lives in poverty. Moreover, Africa has a large young population. Every effort is therefore being made to increase employment. Governments in developing countries encourage young people to start their own businesses through vocational training. There is a growing awareness that a concrete (technical) trade offers a great opportunity for work.

This led us to ask ourselves a few years ago how we could further increase the chances of young craftspeople to live an independent life. Our support should be much broader than just providing tools for vocational training. If we want to increase our impact, we should support the African craftsman at all stages of his career: with education, start of his career and in entrepreneurship

In 2016, we developed plans to expand our assistance and support craftsmanship across the spectrum: Education, Employment and Entrepreneurship. This has resulted in new tangible and practical forms of assistance with which we support craftspeople. For example, in addition to supplying (refurbished) tools to vocational training courses, we will also contribute to the knowledge and skills of teachers. In addition, we want to use scholarships to give poor young people the opportunity to go to school and even learn a trade. After completion of the vocational training, we offer support for the first steps in the labour market. For example by providing a starter toolkit, microcredits to purchase building materials and practical work guidance by an 'old hand' in the trade. To promote entrepreneurship, we start by setting up tool rental and refurbishment workshops. In addition, we will increasingly focus on selected regions where - depending on demand - we support all aspects of technical craftsmanship will with various 'building blocks' from our programmes.

The tools being refurbished in our 30 workshops continue

to play an important role in all these plans. Whether it concerns the equipment of a sewing workshop, a starter toolkit or setting up a refurbishment workshop, we will continue to do this with donated and refurbished tools and machines.

In 2017 we put a lot of effort in further implementing our plans, besides our regular projects - the supply of refurbished tools and machines to educational projects. Extra manpower was hired to further develop parts of this strategy together with volunteers. In a number of cases, we have already started and implemented certain new building blocks from our programmes. An overview:

VISIT UGANDA

In order to test our plans for feasibility and practical possibilities, Project Manager René Rutte travelled to Uganda at the beginning of 2017. As a quartermaster, he held preliminary discussions with potential partners, the government and other parties involved. Several regions were visited for a first pilot phase. Potential locations for the start of our first tool rental and refurbishment workshops were visited and René also visited projects we supported in the past.

REFINING PROGRAMMES + EQUIP

Partly as a result of René Rutte's visit to Uganda, we have refined our plans. The various building blocks under Education, Employment and Entrepreneurship are further developed. Our programme is also given a name: EQUIP. A name that is easier pronounced in Africa than 'Gered Gereedschap'

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Thanks to our 500 volunteers, 2 million refurbished tools were shipped to 1,300 organisations. With this, we created 75,000 fully equipped vocational training places.



"We now have easy access to all tools and machines needed for a quality education."

Anderson Bernard,
Metalworking teacher



and suits better to our objectives. The name well reflects the objectives Gered Gereedschap wants to achieve with its efforts: to equip craftspeople in developing countries with the right tools and machines, theoretical knowledge and practical skills so that they can earn a living as a skilled craftsman.

REGIONAL PLAN CONCRETISATION + PARTNERS

As a result of the meetings, it is decided to choose the Jinja region as location for the first regional plan. An analysis of the area has been made and opportunities are mapped out. Based on this, a plan was written in 2017 on how - and with which building blocks from our programmes - we will promote technical craftsmanship in order to be able to offer training and work to even more young people. The aim is to be intensively involved in the region for at least 5 years. External parties are approached to help implement parts of our programmes. For example, we signed a letter of intent with Edukans for the implementation of the Curriculum Development building blocks and the Teachers Programme. In 2018, we will look for funding for our plans among (international) donors. We will work together with a professional fundraising agency on this.

IMPLEMENTATION RENTAL AND REFURBISHMENT WORKSHOPS

With its plans, Gered Gereedschap aims to promote entrepreneurship. Purpose of our support is to increase employment among craftspeople. For example by setting up tool rental and tool refurbishment workshops. Good tools are scarce and not affordable for everyone. By setting up these workshops, more craftspeople will have access to good tools and machines. In 2017, we further worked on

the implementation of these plans together with a number of volunteers. Various concepts focussing on different trades were developed. These concepts are immediately used for the actual implementation of two new tool refurbishment workshops. In 2018, we will start these together with our partners PEFO and CSH in Uganda.

MULTIPURPOSE CENTRES FOR EDUCATION AND ENTREPRENEURSHIP

In order to make education and entrepreneurship possible for project partners who do not have an existing workshop, we developed plans for multipurpose accommodation in 2017. A team of volunteers has come up with a flexible workshop, a modular concept based on (used) 20 or 40ft sea containers. They can be used by the local partner as work experience workshops at schools, tool rental locations or as workshops for craftspeople. In the summer of 2017, the first container workshop was placed at partner Young in Prison in Malawi. The organisation had not enough space and wanted to give more young ex-offenders the opportunity to train as metalworkers. Meanwhile, the workshop is operating highly satisfactorily.

RECRUITMENT AND DEPLOYMENT OF VOLUNTEERS

The increased regional focus and the start of new programmes means that Gered Gereedschap will remain involved in projects and partners more intensively and for a longer period of time. Our (technical) knowledge will also be required more and more often. For example, for equipping the workshops and refurbishing and maintaining the tools. We would like to share the knowledge that has been built up in our organisation over the past 35 years. In the future, volunteers will more frequently travel to projects in Africa to provide this kind of support. The preconditions for this were worked out in 2017.



New developments

Multipurpose centres for vocational training and entrepreneurship

Gered Gereedschap supports craftsmen and women in developing countries with knowledge, skills and resources. We have already achieved a great deal with this practical and tangible support in the past 35 years. We will continue to further develop on this success. Besides collecting, refurbishing and sending tools from our 30 workshops, we do more. For example, by providing accommodation to partners who do not have an existing workshop.

Peter Schmidt, project manager at Gered Gereedschap: "We noticed more and more organisations that did not have their own space to start up something but wanted to start training craftspeople or starting their own business. We asked ourselves, how can we help these parties? We were looking for a practical and tangible solution, in line with our philosophy. That is how we came up with a multipurpose workshop, a modular concept based on (used) sea containers. Depending on purpose and deployment, these locations can be created with 10, 20 or 40ft containers. The advantage is that containers are available everywhere so we can keep costs low, which makes it also easily scalable."

Depending on regional demand and the local partner, these container locations can be used, for example, as work experience workshops at schools, tool rental locations or workshops for (groups of) craftspeople. Schmidt: "The first workshop has been operational at Young in Prison in Malawi since the summer of 2017. The organisation did not have enough space and wanted to give more young ex-offenders the opportunity to train as metalworkers. We have now set up a workshop here based on two 20ft containers that can be opened on the long side. We have covered the area between the two containers, creating a practical working area."

Gered Gereedschap will supply the containers complete with - in the Netherlands collected and refurbished - tools, machines and equipment such as workbenches and cabinets. If required, the foundation will provide technical advice regarding the layout of the workshop and the correct and safe use, maintenance and management of the tools and machines supplied. The next container workshop will be placed at partner PEFO in Uganda. There it will form the basis for a tool refurbishment workshop that will start in the first half of 2018.

News from the field

"Now we finally know what quality looks like!"

Chipole Vocational Training Centre (VTC) operates in the highlands in the south of Tanzania. The centre was founded by Benedictine sisters and offers young people the opportunity to be trained as a tailor, carpenter, car mechanic, electrician or plumber. The centre has received a shipment of refurbished tools for use in practical lessons. The tools have proven to be very useful, as was demonstrated by the enthusiastic reactions Gered Gereedschap received from Chipole.

Car mechanic student Aden Aidan Ndinguru emphasizes the importance of the tools for practical experience: "Before we received the tools from Gered Gereedschap, we only had few machineries in our garage. Now we know what quality tools look like for real and we learn how to work with them as well". After finishing his training, Aden wants to support his parents who now need to survive on a low income from their small family farm. Automotive engineering teacher Adolphe Aidan Komba. "Our students are among the most vulnerable in society. With the help of the tools sent by Gered Gereedschap, they receive good vocational training and thus a chance for a better future."



"We are here for the poorest of the poor"

The Riverside Model School is located in the Ugandan provincial town of Kasese. The school, founded in 2008, aims to provide training for vulnerable groups in Kasese. For example, single mothers can be trained as tailors here and orphans receive primary schooling. "We are here for the poorest of the poor," says Ernest Bwambale, one of the teachers at the school. "Most pupils only get one meal a day at home." To support the Riverside Model School, at the end of 2016 Gered Gereedschap sent thirteen typewriters and seventeen sewing machines to Kasese, which are now in full use.

"I gain useful experience by working with the machines supplied by Gered Gereedschap," says Juliet Biira, single mother and student at the school. "It means a major step forward in my life and I can help others who are in as difficult a situation as I am."

"I even have my own customers now!"

Primah Mashemererwa always knew what she wanted to do: dressmaking, not only because it interests her but also to make it her profession so that she can support her family. The young woman from the Jinja region heard about the Resource Centre of the Bugembe Women's Group and she left for Bugembe to register for the tailoring training. However, the training centre faced a problem. "There were only ten sewing machines for thirty students," says Primah, "we were divided into groups and had very little time to practice with the machine. The organisation applied for support from Gered Gereedschap. And with succes. The next container to Uganda contained twenty hand operated and treadle sewing machines for the Bugembe Women's Group.

"I can now use a sewing machine at any time! Primah says enthusiastically. Meanwhile I even have my own customers for whom I make school uniforms. The dressmaking is already providing me with a small income. And I am saving a little money so I can buy my own sewing machine soon."



"I am now a vocational trainer and can provide for my family myself"

Maria Kyakuwa (24) was in the most miserable circumstances when staff members of the Villa Maria Hospital Home Care Program found her in the Rwandan village of Buyoga: abandoned by her husband, 2 children to feed, mentally confused and exasperated. But she seized the opportunity offered by the team to follow a vocational training in sewing with both hands. Her story:

"I've always had dreams. I was so happy that I was selected for the training. It certainly wasn't easy to follow the training, as I had two children to feed. And I did it; I passed as one of the best students! My dream has come true. Imagine how this is for a poor mother who went digging into people's gardens to get food for her family. Now I am educating new students in one of the Safe Spaces of Misanvyu Village and I can support my children and myself. My husband asked me to come back but I didn't go along with that, I don't want to get infected with the HIV virus. If I had been economically vulnerable I would have had to go back to him, now I was able to refuse. I want to start my own business in the near future. I appreciate the support of Gered Gereedschap and everything they have done for me. Thank you!"

Gered Gereedschap is committed to promoting social participation

More than half of all the workshops of Gered Gereedschap are entirely organised by and through volunteers.



Social participation and active volunteering

GENERAL

Gered Gereedschap is committed to promoting the social participation of volunteers, young and old, experienced and inexperienced. Gered Gereedschap also contributes to the (re-)integration and participation in the labour market of people with a social, psychological or physical disadvantage.

More than half of all the workshops of Gered Gereedschap are entirely organised by and through volunteers. The volunteers who refurbish the tools and make them ready for shipment are often pensioners or people who want to do something useful in addition to their professional work. The other workshops are part of welfare institutions, (re-)integration projects or day centres in, for example, psychiatry or addiction care.

At the country head office in Amsterdam, volunteers work in the Projects team, where they assess and evaluate projects, in the Marketing

Communication team, where the means of communication with public groups and also the donor administration are taken care of, and in the Operations team, which is responsible for shipment of the tools and machines. Many volunteers successfully follow a reintegration project at the county head office and after some time go back to paid work elsewhere.

SOCIAL INSTITUTIONS

Some of our workshops have been set up as part of welfare institutions, (re-)integration projects or day centres. The low-threshold nature of Gered Gereedschap makes it particularly suitable as a daytime activity or a good initial step in a vocational rehabilitation programme. In particular, the regaining or new learning of skills, getting used to a work rhythm and dealing with others in a work situation are important elements. In 2017 Gered Gereedschap worked together with, amongst others, De SamenwerkingsUnie, Wij 3.0 (Altrecht Talent), Esdégé-Reigersdaal and Reinaerde. Due to cutbacks and changes in subsidies, the future of these workshops over the next few years is not guaranteed.

Sustainable recycling

Ever since its foundation, Gered Gereedschap has been committed to promoting the reuse of tools and related goods in order to reduce the burden on the environment. By doing so, Gered Gereedschap wants to contribute to a sustainable society in the Netherlands.

TOOLS

The emphasis of collection is on hand tools, sewing machines and small power tools such as drills or grinders. In addition, Gered Gereedschap is increasingly looking for larger machines such as wood turning machines or generators to equip workshops in schools or rental locations.

COLLECTION POINTS

Gered Gereedschap currently has a network of around 350 collection points in the Netherlands. Many of them are located in Praxis DIY stores. The remainder consists of a mix of private individuals, Fair Trade shops and local hardware shops. The management of this collection network is largely in the hands of the individual Gered Gereedschap workshops.

QUANTITIES COLLECTED

The supply of used tools through private individuals is still growing. Gered Gereedschap also receives ongoing offers from companies that want to support the foundation by means of temporary (exchange) actions. Every year, some 300,000 tools are offered to Gered Gereedschap.

RECYCLING

The quality of the tools handed in varies greatly; an average of 1 in 3 is good enough for a second life. What cannot be refurbished is dismantled and recycled as optimally as possible. The proceeds will go to the local workshops for the purchase of maintenance materials, wood for shipping, etc.

Partners & projects

In 2017, we were able to support 20 project partners in Malawi, Tanzania, Kenya, Rwanda and Ghana with tools. In some cases, this meant an exceptional and special collaboration between the partner and Gered Gereedschap. In Malawi, for example, together with Young in Prison and Music Cross Roads, we set up a container workshop for the first time. And because of the longstanding relationship of the Oost Voorne workshop with Polytechnic Regional Center-South, we were able to support this project in Rwanda despite the fact that Rwanda is not a focus country for our organisation.

All projects supported have passed an extensive selection procedure. Our project members assess the applicant organisations on their financial soundness, quality and contribution to the self-reliance of young craftspeople. This process has been digitised over the past year. Organisations can now submit their applications digitally. It is also possible for the applicant to add data to the application at a later stage.

The digital application enables the project members to gain a quicker insight into the nature of the organisation. This allows us to work faster and makes it possible to inform all applicant organisations every year in November whether or not they will receive a donation of tools in the following year.

In addition to the tools for the 20 project partners supported in 2017, 1 container of sewing machines is ready to be shipped to 4 projects in DR Congo. And also a container of tools for 7 projects in Uganda is ready for shipment. Shipment of these is planned for early January 2018.

Container	Projectnr.	Name	Country	Town
16-903	15-015	Polytechnic Regional Center-South	Rwanda	Huye
16-905	15-065	Music Cross Roads	Malawi	Lilongwe
16-905	14-368	Mikolongwe Voc.School Malawi	Malawi	Lilongwe
16-907	14-366	Isanya Youth Polytechnic.	Kenya	Kilgoris
16-907	15-019	Oyugis Integrated Development Organization	Kenya	Kilgoris
16-907	15-152	Nyakemo Women Group	Kenya	Jesus
16-907	14-342	SKPCPO DELTA	Kenya	Lunga-Lunga
16-907	15-154	Litrake Self Help Group	Kenya	Litrake
16-907	16-014	NYABONDO CENTRE FOR THE DISABLED	kenya	Sondu
17-902	16-039	Care and Concern Action Group	Ghana	Sokode
17-902	16-040	Wunizooya Development Programme	Ghana	Tamale
17-902	16-041	Ngleshie Amanfro I.C.C.E.S., vocational training	Ghana	Kaneshie-Accra
17-902	16-042	Urban Poor Child Organisation	Ghana	Botoi Shiienyoy
17-902	16-036	Stichting Adwuma Ye	Ghana	Tamale
17-907	17-001	Tanzania Gatsby Trust	Tanzania	Morogoro
17-907	15-254	TAREO, Tanzania rural empowerment organization	Tanzania	Moshi, Kilimanjaro
17-907	16-031	JUHUDI Vocation centre	Tanzania	Muheza
17-907	16-033	Kibaha Education Centre	Tanzania	Kibaha
17-907	16-008	MIC Vocational Training Center (MVTC)	Tanzania	Njombe
17-907	16-038	Children Care Development Organization (CCDO)	Tanzania	Kihesa-Iringa

We always work with local partners. Direct support without the intervention of other parties. The result is immediately visible and measurable.





Tool list

Supplied tools, machines and accessories	Number
Furnished container workshop 2 x 20ft	1
Shelving unit	6
Anvil	1
Belt sander	2
Ball pein hammer	6
Box with 15 helmets	4
Boxes overalls	12
Carpenter's tools	1344
Jackhammer	4
Circular saw	1
Clamp 6ft	10
Compressor	3
Drills (conical drills)	1
Drill bit sets	4
Classroom set for 10 car mechanic students	13
Classroom set for 10 woodworking students	30
Classroom set for 10 electrician students	10
Classroom set for 10 construction students	23
Classroom set for 10 metalworking students	22
Classroom set for 10 plumbing students	12
Classroom set for 10 shoemaking students	4
Power drill	12
Electric iron	5
Electric impact driver	18
Embroidery machine	3
Grinder 220V	7
Metal saw	2
Hand drill	4

Supplied tools, machines and accessories	Number
Individual metalworking set	35
Individual car mechanic set	19
Individual woodworking set	37
Individual construction set	29
Individual plumbing set	10
Knitting machine	2
Leather sewing machine	1
Metal lathe	1
Metal planer	2
Metal press	2
Overlock sewing machine	2
Stitching machine	1
Radial arm saw	1
Eyelet machine	1
Metal rolling machine	1
Engraving machine	1
Safety glasses	4
Perforating machine	1
Electric sewing machine	291
Hand operated sewing machine	113
Treadle sewing machine	49
Corded sheet sander	2
Soldering iron 220V	20
Sheet metal shears	1
Stretching machine	1
Bench sander	1
Bench saw	2
Typewriter	17
Bench vice	10
Welder	9
Welding mask	14
Welding shield	3
Welding bench	2
Woodturning lathe	1
Workbench	13

A future for young ex-offenders in Malawi

Right next to the prison in Lilongwe, Malawi, you will find the container workshop of Gered Gereedschap. Every day there is plenty of activity here. Young ex prisoners are working in the workshop. They weld metal furniture, such as bed frames and chairs, intended for the local market. The workshop is a joint project of Young In Prison and Gered Gereedschap. The project, called YIP Made, provides young prisoners in Malawi with training to become skilled metal workers after their detention. Gered Gereedschap supplied the workshop and its complete equipment, tools and machines; Young in Prison, together with its partner Music Crossroads, is responsible for the training. Because there is a lot of work in the metal industry, the workshop offers young people a genuine perspective of a better life.

Gered Gereedschap visited the workshop and talked to the enthusiastic students. In their personal stories you can read how significant a good vocational training can be. How it can change lives. From desperation to a perspective for the future.

Blessings Mugode

One of the students who is trained as a metal worker is Blessings Mugode (23) from Chipita. During his stay in prison he took part in various activities of Music Crossroads. After his release, Blessings was asked to take part in the metalworking training. A dream came through for him. "I've always wanted to do something like that," he says. "And the facilities are great. In the workshop we have all the equipment directly at hand without having to search for it. It is also a very practical training. We immediately get to exercise and put into

practise what we learn in theory."

When Blessings has finished his training, he wants to get started immediately. He is brimming with energy and self-confidence. "When I'm back in Chipita I will carry out my plan to open my own business right away. With the tools and equipment I get from here, I can set up my own workshop and get started right away. Once the business is up and running, I hope to be able to employ other young people. It would be wonderful if they don't have to go through what I have been through".

More personal stories on our website:

<https://www.geredgereedschap.nl/onze-resultaten/jobena-prijs-yip-malawi/>



Together

Gered Gereedschap is able to do its job thanks to the commitment of many people involved. With lots of enthusiasm we work together towards one shared purpose: improve chances to a better life for (trainee) craftsmen and women in Africa.

Everyone is committed in its own way, depending on each person's possibilities and interests. By donating tools, volunteering, providing financial support as a private donor or foundation, or by helping as a company to provide people or resources.

COUNTRY HEAD OFFICE VOLUNTEERS

Volunteers are the driving force behind Gered Gereedschap. In 2017, some thirty volunteers worked at the country head office of Gered Gereedschap in Amsterdam, supported by a small number of paid staff and an unremunerated board. The country head office supports the 30 workshops. The employees of the country head office handle all requests from Africa for support, arrange the national logistics and shipping and are responsible for the national PR policy and donor and fundraising.



DONORS

Gered Gereedschap can boast of a stable group of very loyal donors, which continued to grow in 2017. They are our support base and are essential for the continuity of Gered Gereedschap. Their support and confidence enable us to continue our work and provide the organisation with a stable basis.

FOUNDATIONS & GOVERNMENT

Foundations are an important source of income for Gered Gereedschap. Collaborating with foundations is all about finding shared interests and putting them into practice. Gered Gereedschap liaises closely with various foundations. In 2017, Gered Gereedschap benefited from the support of a.o.: ASN Foundation, WM de Hoopstichting en Stichting Bon Coeur. In addition, in 2017 Gered Gereedschap also received support from the Ministry of Foreign Affairs for the implementation - over a period of two years - of various projects in Uganda and Ghana.

WORKSHOPS VOLUNTEERS

About 500 volunteers are actively involved in the 30 workshops of Gered Gereedschap in the Netherlands. They are the backbone of Gered Gereedschap and actively contribute in a way that suits their own needs, qualities and aspirations. For example as a tool refurbisher, technical specialist, PR employee or board member.



COMPANIES

Companies also see GG as a good partner for achieving their objectives regarding Corporate Social Responsibility (CSR). The way in which companies and organisations interpret this is very varied. In 2017, GG succeeded in entering into new partnerships with a. o. Enorm, Connect, TecLine and GriDD, in addition to its long-standing collaboration with a.o. Praxis.

Organisation

Gered Gereedschap is a network organisation that links many people and various organisations. The country head office, workshops, collection points, partner organisations in Africa and the Netherlands, companies, volunteers and donors, all work together to achieve the objective of Gered Gereedschap: to increase self-reliance of people in developing countries. The basic structure of the organisation Gered Gereedschap consists of 30 workshops and a country head office. The country head office and the workshops are each legally independent entities.

The nationally operating Stichting Dienstencentrum Gered Gereedschap supports the local workshops and collection points. The office processes the requests for tools, submits the requests to the workshops, arranges the national logistics and international shipping by container. The country head office is also responsible for the national PR policy and for the recruitment of donors, sponsors and funds. From Amsterdam, we work on this with an enthusiastic group of employees.

NEW PREMISES!

In March, the country head office moved to a beautiful, larger space in the same building complex in the heart of Amsterdam, the WG grounds. The buildings of the former hospital, the Wilhelmina Gasthuis, have had a special purpose since the eighties. Besides rental properties, the site also accommodates starting businesses, artists and non-profit organisations. All tenants are still part of an association that provides for its own maintenance in exchange for low rents.

BOARD

The board of Stichting Gered Gereedschap consists of four members in January 2017. In March, Mieke Schulte will strengthen the board. A decision has been taken to work with a small and effective board. The board participates, which means that in addition to setting out policy and setting frameworks within which the various teams operate, the board members also participate in the implementation.

As from June 2017, the board consists of the following members:

B. (Bob) de Koff – Chairman
A. (Arend) Stemerding – Secretary
P.J. (Peter) van den Berg – Treasurer
A.M.H. (Mieke) Schulte – Workshops
E.C.E. (Evelien) van der Voorde - Marketing and Communication

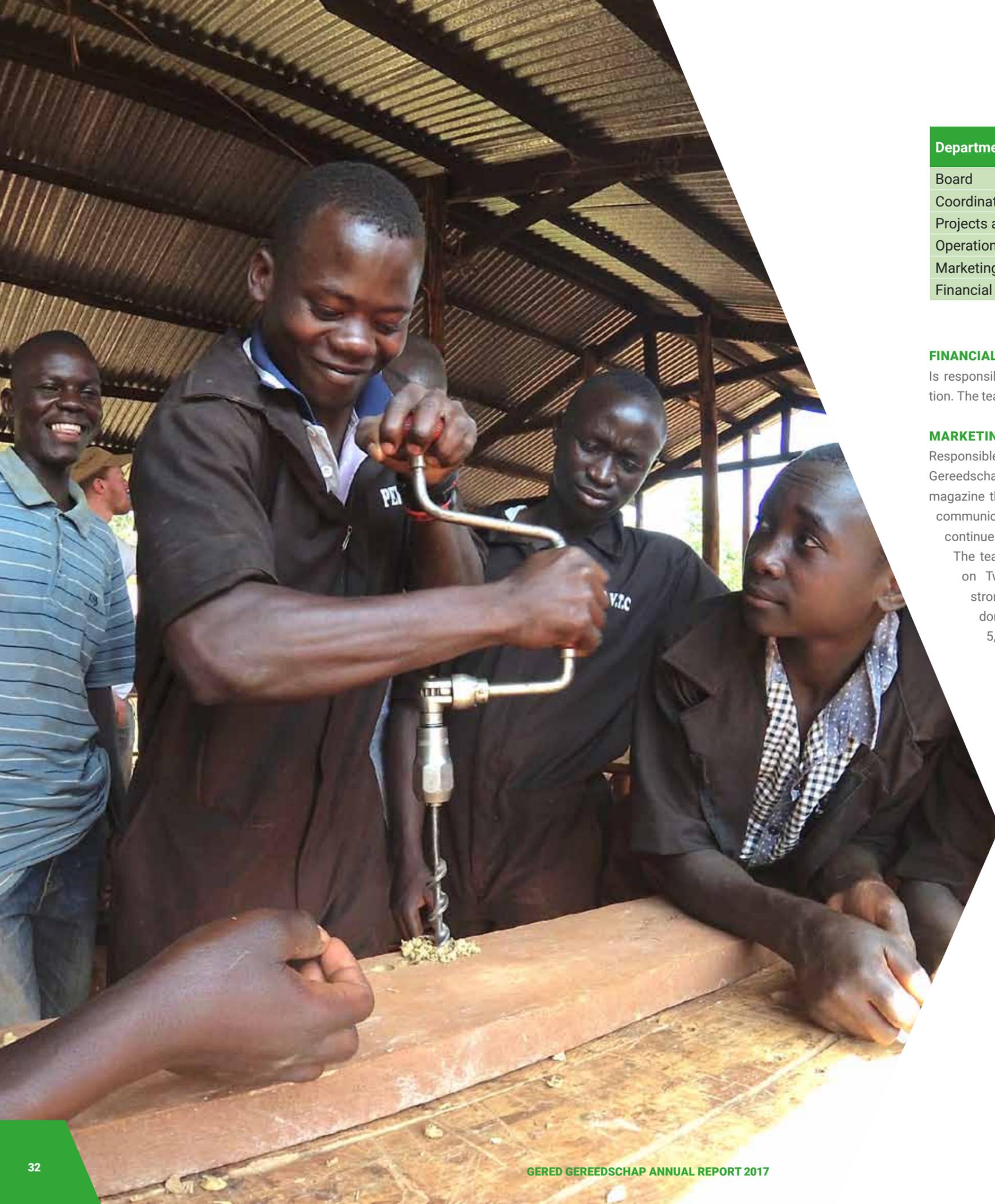
PROJECTS & FUNDRAISING TEAM

Maintains contact with project partners in the focus countries. The applications from these countries are evaluated against the criteria of Gered Gereedschap. The team members also test the effectiveness and reliability of the organisation. From all applications, the team makes a selection of projects that will be supported. The team will raise funds for these projects. Even after an application has been approved, GG maintains contact with the local partner. The progress of the project is regularly discussed and a thorough evaluation will take place after completion.

OPERATIONS TEAM

Is responsible for collecting and refurbishing the tools and the shipment of tool sets to the projects. After approval of the project application by the Projects Team, the workshops will start producing the required tool sets. The Operations team is responsible for transport in the Netherlands and for international shipment, including the associated paperwork for import and customs. 2017 saw a significant improvement in transport within the Netherlands. Our logistics partner de Baanderij now controls this and takes care of the regular collection of the tool sets from the workshops.





Department	Number of volunteers	Number of paid employees
Board	5	
Coordination office		0,2
Projects and fundraising	7	0,4
Operations	2	0,2
Marketing and communication	17	0,6
Financial	2	

FINANCIAL TEAM

Is responsible for the financial and project administration. The team is managed by the treasurer.

MARKETING AND COMMUNICATION TEAM

Responsible for communicating the activities of Gered Gereedschap to the public groups. The GG Bericht, our magazine that appears 4 times a year is an important communication tool. In 2017, Gered Gereedschap continues to be strongly visible on social media.

The team's online efforts lead to 31,000 followers on Twitter, 7,500 on Facebook. The team is strongly focused on the recruitment of private donors via the website, which receives around 5,000 visitors per month, e-mail marketing and keyword marketing via Adwords. Corporate sponsorship is also one of the tasks of this team. In 2017, a number of companies, such as Stimulanz, TecLine, Enorm and the Rotary The Hague set up fundraising campaigns or fun sponsorship activities.

PAID EMPLOYEES

Three project managers manage the Projects and Fundraising, Marketing and Communication and Operations teams. The project managers are paid for one or more days, each with its own defined project objective. They are attached to the organisation as self-employed persons (ZZP) by means of a contract. The ZZP structure was chosen in order to allow the organisation to be flexible and to exclude risks as much as possible.

From January to June, two additional project managers are employed for half a day and one and a half days a week. They perform tasks for the Marketing Communication and Projects team. Reason for this decision is to allow the current project managers to develop a number of building blocks of the new strategy (education, employment, entrepreneurship) and to implement the regional plan properly.

Annual report 2017

Profit and loss account

Income

Donations	60.156,00
Funds	61.443,00
Government grants	123.750,00
Gifts - Commercial	16.588,00
Gifts - Charitable trusts & foundations	31.150,00
Donations and legacies	23.225,00
Total income	316.312,00

Expenses

Personnel costs	140.313,00
Cost of sales	18.490,00
Pr and communication	17.984,00
Housing costs	3.820,00
Office costs	4.795,00
Transport costs	89.021,00
General costs	7.320,00
Total expenses	281.743,00

Profit/Loss	34.569,00
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Balance sheet as at 31 December 2017

Assets		Liabilities	
Financial fixed assets		Reserves and funds	
Loan	5.250,00	Continuity reserve	172.138,00
		Designated funds	30.158,00
Current assets		Current liabilities	
Other receivables	3.100,00	Other current liabilities and accruals	65.005,00
Cash and cash equivalents	258.951,00		
Total Assets	267.301,00	Total Liabilities	267.301,00





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Gered Gereedschap is making it work!

