



# ANNUAL REPORT 2018

STICHTING DIENSTENCENTRUM  
GERED GEREEDSCHAP





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# Building a future

In 1982 our founder Laura Dols started collecting tools and machines in Amsterdam. In the first year, together with a small group of volunteers, she arranged for hundreds of tools to be refurbished and transported to vocational training centres in developing countries. She could never have imagined that in 2018 - more than 36 years later - we would pass the mark of 2 million refurbished and shipped tools.



Tools that have been collected and handed in at our collection points by thousands of people in recent years throughout the Netherlands. Always refurbished with great devotion by volunteers in one of our workshops. Sanded, polished,

painted. Cared for down to the last detail, ready for a second life. Then assembled into tool sets for specific trades such as woodworking, electrical engineering, tailoring or bricklaying.

With these sets we can bring happiness to many students of vocational training centres and starting entrepreneurs. I saw it at first hand during my visit to Uganda last summer. The positive stories of young people who, thanks to our support, were finally able to follow a practical training and start working as carpenters or tailors. They can now earn their own living!

In this way we were able to support many project partners again last year. We supplied a mere 50 projects with tools and machines to strengthen technical vocational education. In order to promote entrepreneurship and employment, we have also started to refurbish tools - in addition to our workshops in the Netherlands - in new workshops in Uganda since last year. This provides work for local people and the refurbished tools are used

regionally at vocational schools or by starting entrepreneurs. The rental workshop in Jinja, Uganda is also ready for use. We will do everything we can for this to stimulate local entrepreneurship and to ensure that many small craftspeople in Jinja and the surrounding area can start their own business without having to make major investments.

This is how we will continue to fight poverty in a sustainable way for now and in the future. We can only do this because of the support of the many people involved. We would like to thank all people donating tools, donors, companies, funds and volunteers at the office in Amsterdam and in the workshops for their contribution to our work in the past year.

We hope that we can count on your continued support!

Best regards,

Bob de Koff  
Chairman Stichting  
Dienstencentrum  
Gered Gereedschap



# Our vision

## WHAT WE BELIEVE IN

Hundreds of millions of people in the world live in poverty and have to survive on less than USD 1 a day. Gered Gereedschap believes that everyone has the right to an independent existence and is committed to increasing the self-reliance of people and organisations in developing countries.

## FOR THE PROFESSIONALS

Gered Gereedschap bases its approach on people's power and potential. We work from a practical point of view and believe that concrete solutions can bring about major changes. We enable people to build up a life of their own as craftsmen or women by providing access to good professional training, guidance with and to work and support with quality tools. We encourage those who have the capacity and ambition to do so to become self-employed. Equipped with the right knowledge, experience and tools, people can earn a good living. We believe that this is the key to success.

## STRENGTHEN SECONDARY SECTOR

With our goal of promoting the self-reliance of people in developing countries in Africa as our starting point, we are also looking at our approach in a broader perspective. We believe that strengthening vocational education and entrepreneurship (at regional or national level) is the solution for the development of an area. This concerns, in particular, the strengthening of the craft and construction sectors. Branches that can make an excellent contribution to the independence of large groups of people. Often the raw materials are present in developing countries in order to create a flourishing manufacturing industry. However, there is often a lack of sufficient professionals, knowledge, finances and resources such as tools and machines.

# Our support

Gered Gereedschap supports with her programmes - under the name of EQUIP - technical craftsmanship in the broadest sense of the word: education, employment and entrepreneurship. The aim is to offer (starting) craftsmen opportunities to live a good life.

This involves tangible and practical support. We support vocational training with (refurbished) tools and machines. At the same time we contribute to the knowledge and skills of teachers. We want to give poor young people the opportunity to actually go to school and learn a trade by means of scholarships. After the training, we support them in taking their first steps in the labour market. For example by providing a starter toolkit, microcredit to purchase building materials and practical work guidance by an 'Old hand' in the trade.

In order to further promote entrepreneurship we have started setting up tool rental and refurbishment

workshops. Good tools are scarce and not affordable for everyone. By setting up these workshops, more craftspeople will have access to good tools and machines.

To maximise our impact, we will increasingly focus on selected regions where - depending on demand and need - together with local/regional partners, we will support all aspects of technical craftsmanship with various 'building blocks' from our programmes.



## EDUCATION

**Tools and machines**  
Supporting vocational education in developing countries with tools, machines, accommodation and equipment.

**Scholarships**  
Supporting disadvantaged young people with scholarships to receive vocational training and to purchase study material and tools.

**Teachers programme**  
Providing training to teachers in the areas of technical and didactic skills.

**Curriculum development**  
Development of training programmes meeting the demand of the local labour market for an optimum balance between labour market and vocational training.



## EMPLOYMENT

**Master-Apprentice programmes**  
After their training, start-up craftsmen are supported by an experienced craftsman. Focus on transfer of (practical) vocational knowledge and training of life-skills and entrepreneurship.

**Tool starterkit**  
Set of tools for a craftsman to get started.

**Microcredit**  
Funding of building material and/or tools.







## ENTREPRENEURSHIP

**Rental workshops**  
Quality tools and machines are indispensable for a flourishing craft and construction sector. Gered Gereedschap makes these available to local craftsmen by setting up rental locations.

**Refurbishing workshops**  
Old used tools are refurbished and prepared for re-use in tool refurbishing workshops. These will be used at locale vocational centres or at tool rental locations.

Our support consists of:

-  Tools and machines
-  Accommodation and equipment
-  Knowledge and guidance
-  Finance

# Our working methods

## FIGHT POVERTY TOGETHER

The network of Gered Gereedschap consists of 25 workshops where about 500 volunteers are actively involved. Together they work towards one goal: to offer practical resources to craftsmen and women in developing countries to allow them to live a life without poverty.

The vast majority of volunteers are actively involved in refurbishing used tools for a second life in Africa. Tools that are handed in to the 350 collection points by private individuals as well as companies. The refurbished tools and machines are transported to project partners in Africa using sea containers. In this way, a total of 300,000 tools are used within our programmes each year. For instance, for support of vocational training, to equip rental workshops or starter kits for young entrepreneurs who are keen to start their own business.

In addition, our volunteers travel much more frequently to Africa to support project partners with their knowledge and experience. They work as quartermasters in setting up a workshop, pass on technical knowledge and provide support to the local management in managing a workshop.

## TANGIBLE AND PRACTICAL SUPPORT

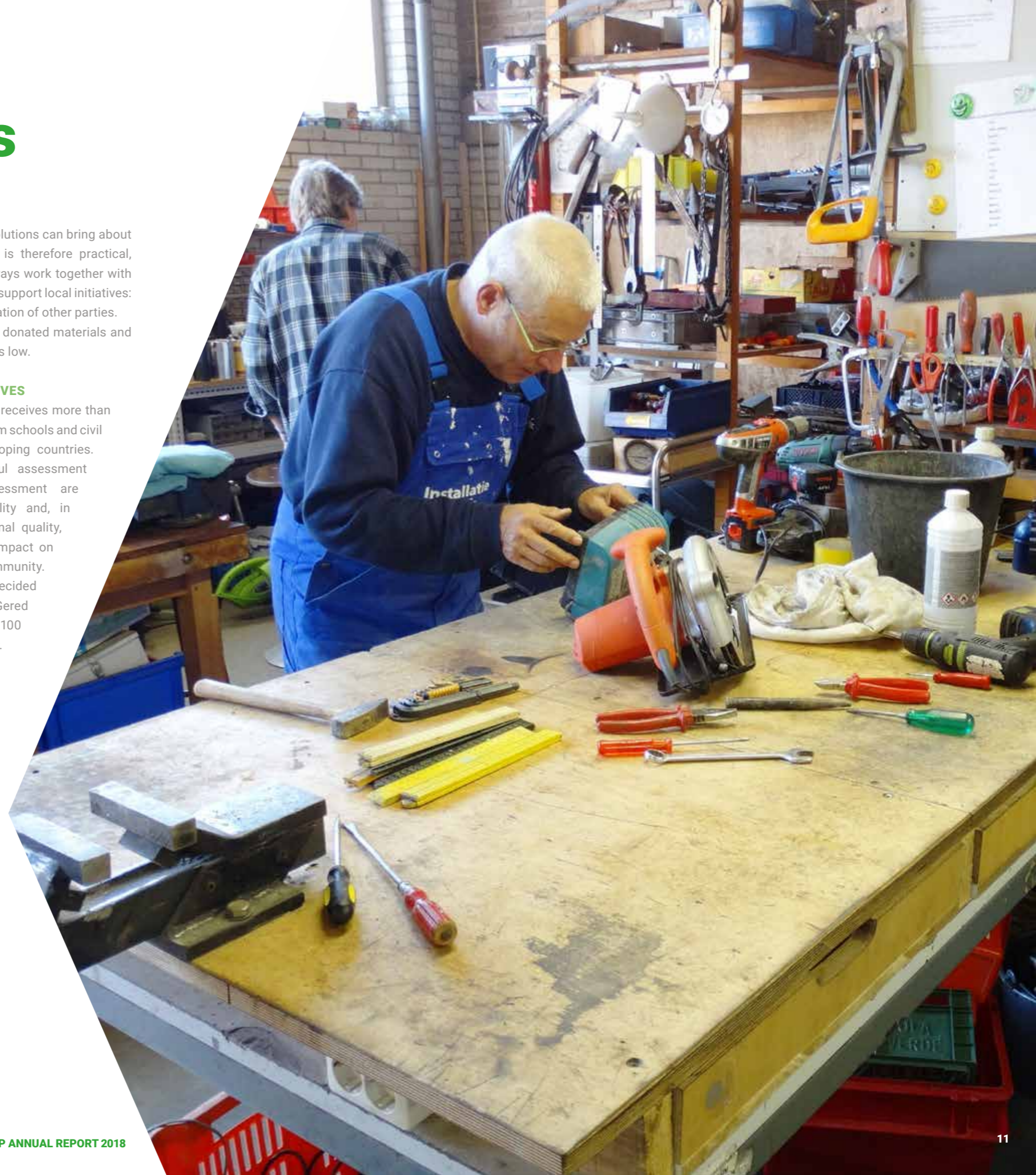
Gered Gereedschap has been supporting craftsmen and women with knowledge, skills and tools for over 37

years. We believe that simple solutions can bring about major changes. Our approach is therefore practical, pragmatic and tangible. We always work together with reliable partners in the region to support local initiatives: direct aid without the intermediation of other parties. Thanks to the many volunteers, donated materials and little overhead we keep our costs low.

## SUPPORT OF LOCAL INITIATIVES

Every year, Gered Gereedschap receives more than 500 applications for support from schools and civil society organisations in developing countries. We use a simple but careful assessment procedure. Criteria for assessment are reliability, financial sustainability and, in the case of schools, educational quality, but above all the anticipated impact on people's lives and the local community. On the basis of this, it is then decided which support will be given by Gered Gereedschap. Approximately 100 projects are approved each year.

The organisations receiving our support are expected to provide regular feedback on the results they achieve.



# 2018 Gered Gereedschap continues to develop

When Gered Gereedschap started in 1982, the world looked a whole different place. According to World Bank figures, about 42.2% of the population lived in extreme poverty at the time. People who had to live on less than \$1.90 a day. We are now at the beginning of 2019. The number of people living in extreme poverty has dropped to around 10% of the world's population.

These are positive developments. However, extreme poverty persists in certain areas and aid is needed. The experiences during our visits to Africa are confirmed by the hard figures. In the sub-Saharan region - in 2019 - 41% of the population still lives below the poverty line. We see that precisely in these areas, our aid remains desperately needed. Now and in the future. That is why we also committed ourselves in 2018 - particularly in these sub-Saharan countries - to providing craftspeople with knowledge, skills and resources.

## PROJECTS & FOCUS COUNTRIES

In 2018, Gered Gereedschap received applications for support from hundreds of organisations in Africa. They reached us by email, social media, the website or even 'old-fashioned' by post. All these applications have been assessed by our project volunteers. Only the projects that were assessed positively were eligible for support. With refurbished tools and machines, we were able to help around 50 schools, training centres, Community Based Organizations and NGOs in 2018.

Our focus in 2018 was on a limited number of countries: Cameroon, Tanzania and Uganda. These are countries where we have been active for a long time. The reason for this is simple: we work with well-known partners, have an extensive network and the import of tools and machines is relatively easy. In addition to these three countries, a number of projects were also supported in the Democratic Republic of Congo. In 2018 Kenya ceased to be a focus country. We will no longer support projects there. The reason is the changed import procedure which makes it difficult for us to import the tools and machines. Very unfortunate because we were active in the country for years and have built up a large network.

But also the political situation can play a role. Last year, for example, we kept a close eye on the situation

in Cameroon. Until recently, the country was one of the most stable countries in Africa with a good infrastructure. But the situation is becoming more troubling by the day, especially in the northwest of the country.

## START RENTAL AND REFURBISHMENT WORKSHOPS UGANDA

In 2016, we developed plans to expand our support for craftsmanship not only in education but across the full spectrum. For example, by promoting local entrepreneurship, which is crucial for sustainable growth and employment in the regions where we operate. With the support of the Ministry of Foreign Affairs and Development Cooperation, we were able to further implement one of these new initiatives in 2018. In addition to our existing workshops in the Netherlands, we have started to refurbish tools in new workshops in Uganda. We placed a complete container workshop (accommodation and equipment) at partner PEFO in Jinja, and assisted with the construction and equipping of a workshop at partner CSH in Mpigi. The workshops offer work to local craftspeople, the refurbished tools are used regionally at vocational schools or by start-up entrepreneurs.

The rental workshop in Jinja, Uganda is also ready for use. Local carpenters are welcome to rent (individual sets) tools and machines there for a reasonable price to work on location. They are given entrepreneurial advice and can connect with fellow craftspeople. It is also possible to rent the workshop for a single day or part of a day to use the professional workshop machines to do a job.





#### **DEPLOYMENT VOLUNTEERS GERED GEREEDSCHAP**

Our stronger focus on regions and the start of the new projects mentioned above have made us more intensively and longer-term involved with our project partners. Our partners call on our knowledge and experience more frequently. Therefore, volunteers of Gered Gereedschap will be traveling to Africa more frequently in the future to support them.

Our volunteers Vincent Pool, Dick de Boer, Ben van der Kaaij and Michel Dingelmans each visited Uganda for a few weeks in 2018. All of them are working in Gered Gereedschap workshops in the Netherlands, but they are also willing to use their knowledge and skills to support our partners in Uganda. For example, they helped our partners PEFO and Childrens Sure House (CSH) as quartermasters in the construction and equipping of the workshops, by passing on technical knowledge about refurbishing and maintaining tools, and they provided support to the management in running the workshop.

#### **JINJA REGION PLAN**

To further increase our impact, the focus of Gered Gereedschap in the coming years will increasingly be on specifically selected regions where - depending on demand - we will support all aspects of technical craftsmanship with various 'building blocks' from our programmes. Following several visits to Uganda, it was decided last year to choose the Jinja region as the location for our first regional approach. An analysis of the area has been made and opportunities are mapped out. Based on this, a plan was written last year on how - and with which building blocks from our programmes - we will promote technical craftsmanship in order to be able to offer training and work to even more young people.

This plan was further refined in 2018. Chairman Bob de Koff and project manager Rene Rutte visited Uganda in the summer of 2018 to conclude cooperation agreements with schools, employers and an umbrella organisation for technical education. The organisations will participate as partners in the regional project. A letter of intent was signed previously with Edukans for the implementation of parts of the programme. In 2019, we will look for funding for our plans among donors.



New developments

# REFURBISHMENT WORKSHOP MPIGI UGANDA

## “THOSE TOOLS ARE THE BASIS FOR EVERYTHING”

In Mpigi, Uganda, stands a building with white painted walls, a green pointed roof and a wide entrance. Above that entrance is a banner with the text "EQUIP by Gered Gereedschap. Refurbishing Workshop". Refurbishing; because this newly opened building is one of the refurbishment workshops that Gered Gereedschap has set up together with local organisations in Uganda. These workshops are an addition to the refurbishment workshops in the Netherlands, which will of course continue to exist as the core activity of Gered Gereedschap. In refurbishment workshops, tools collected in the Netherlands are refurbished and made suitable for use in vocational training courses in Uganda. In Mpigi, the workshop built and equipped with the help of Dutch volunteers from Gered Gereedschap is the result of the collaboration with Children's Sure House. Besides helping underprivileged children and young people to obtain a good school education, this organisation also provides vocational training.

Martin Mpanga is the project manager of Children's Sure House. He enthusiastically talks about the first months after the opening of the new refurbishment workshop. "We started this project in Mpigi in June 2018," he says. "Children's Sure House wants to give vulnerable young people not only good schooling but also vocational training. This project, together with Gered Gereedschap, fits in perfectly with this, of course. Martin points to a grinder on the work table in front of him. "This grinder was in one of the two containers that Gered Gereedschap sent us. We use it to make the supplied tools suitable for reuse."

Most of the tools that are refurbished in Mpigi are used by Gered Gereedschap to support vocational training in Uganda. Children's Sure House keeps a small part of the supplied tools themselves. Martin: "We sell or rent these tools out at our branches in Kampala. With the money we receive for this we can keep this workshop running. We can use it, for example, to pay the five people who work here. In addition, we give part of these tools to young people who have followed a vocational training course with us. We provide them with a small start-up kit with basic tools that they can use for their own work. We will continue to monitor them even after they have completed their training. We want them to get off to a good start and to be able to earn an income by themselves." Martin takes a saw from a shelf behind him. "And with a saw like this we make all kinds of traditional products here. We sell them and earn money to maintain this workshop. Together with Gered Gereedschap we can make a great contribution to the future of many young Ugandans!" Martin puts the saw back on the shelf. "A beautiful system," he says smiling. "The grinding machine and the saw make our work possible here. Those tools are the basis for everything."

# “For those girls, those sewing machines are very important!”

**Maria Nakyanzi, tailor Villa Maria Hospital Home Care Program**

As a single mother, Maria Nakyanzi could hardly keep her head above water. “I worked, but I just didn’t earn enough. 120,000 Ugandan Shillings (about € 28) per month is not enough to make a decent living. Especially if you have a child. Now, in addition to that salary, I have extra income from my tailoring business.”

Maria was trained as a tailor by teachers of the Villa Maria Hospital Home Care Program. This organisation provides vocational training in South Uganda and focuses on vulnerable groups, such as single mothers like Maria. Gered Gereedschap supports them in this by supplying tools, equipment and sewing machines. “Because we could use the sewing machines supplied by Gered Gereedschap during the lessons,” says Maria, “the teachers were able to give us good vocational training. After completing my education I started working as a self-employed tailor and saved money to buy my own sewing machine” Mary proudly points to the sewing machine that stands before her. “By tailoring I now earn three times more than my normal salary. Not a day goes by that I don’t get a new assignment to make something. This way I earn the money to do the shopping and I can pay the school fees and supplies for my son. I also help others when they are short of money.”

Maria is still in touch with other graduates of the tailoring course: “With the machines they have been given after completing their training, they also began to work for themselves. They now earn their own living and can support their families financially. The sewing machines are extremely important. Especially for the girls. By learning a craft as a tailor, they can earn their own money and will not become dependent on others who may have bad intentions. By learning a good trade with the help of these sewing machines, these girls can be financially independent and work on their own future. As for that, you can never have enough sewing machines in stock,” says Maria with a smile.



# Sustainable recycling

Ever since its foundation, Gered Gereedschap has been committed to promoting the reuse of tools and related goods in order to reduce the burden on the environment. By doing so, Gered Gereedschap wants to contribute to a sustainable society in the Netherlands.

## TOOLS

The emphasis of collection is on hand tools, sewing machines and small power tools such as drills or grinders. In addition, Gered Gereedschap is increasingly looking for larger machines such as wood turning machines or generators to equip workshops in schools or rental locations.



## QUANTITIES COLLECTED

The supply of used tools through private individuals is still growing. Gered Gereedschap also receives ongoing offers from companies that want to support the foundation by means of temporary (exchange) actions. Every year, some 300,000 tools are offered to Gered Gereedschap.



## COLLECTION POINTS

Gered Gereedschap currently has a network of around 350 collection points in the Netherlands. A large number of them are located in Praxis DIY stores. The remainder consists of a mix of private individuals, Fair Trade shops and local hardware shops. The management of this collection network is largely in the hands of the individual workshops.



## RECYCLING

The quality of the returned tools varies considerably; on average 1 in 3 is good enough for a second life. What cannot be refurbished is dismantled and recycled as optimally as possible. The proceeds will go to the local workshops for the purchase of maintenance materials, wood for shipping, etc.





# Social participation and active volunteering

### GENERAL

Gered Gereedschap is committed to promoting the social participation of volunteers, young and old, experienced and inexperienced. Gered Gereedschap also contributes to the (re-)integration and participation in the labour market of people with a social, psychological or physical disadvantage.

More than half of all the workshops of Gered Gereedschap are entirely organised by and through volunteers. The volunteers who refurbish the tools and make them ready for shipment are often pensioners or people who want to do something useful in addition to their professional work. The other workshops are part of welfare institutions, (re-)integration projects or day centres in, for example, psychiatry or addiction care.

At the country head office in Amsterdam, volunteers

work in the Projects team, where they assess and evaluate projects, in the Marketing Communication team, where the means of communication with public groups and also the donor administration are taken care of, and in the Operations team, which is responsible for shipment of the tools and machines. Many volunteers successfully follow a reintegration project at the county head office and after some time go back to paid work elsewhere.

### SOCIAL INSTITUTIONS

Some of our workshops have been set up as part of welfare institutions, (re-)integration projects or day centres. The low-threshold nature of Gered Gereedschap makes it particularly suitable as a daytime activity or a good initial step in a vocational rehabilitation programme. In particular, the regaining or new learning of skills, getting used to a work rhythm and dealing with others in a work situation are important elements. In 2018 we worked together with: De Samenwerkingsunie; Stichting Altrecht, WIJ3.0; Reinaerde Arbeidscentrum Veenendaal (Veenendaal); Reclassering Nederland (Dutch Probation Service); WLB Zeeland.

# Partners & projects

Gered Gereedschap wants to support technical craftsmanship in the broadest sense of the word. Education, employment and entrepreneurship. Based on this commitment, we are working more and more often with partners who not only provide technical education but also work on employment and/or entrepreneurship. These are often large-scale projects in which Gered Gereedschap will be involved for several years.

For example, in 2018 we supported the Companionship Of Works Association (COWA) organisation with a specialist wood and metalworking workshop. COWA is located in a suburb of Kampala, Uganda. They train young people in several disciplines but are focused on agricultural activities. COWA intends to increase the results of these activities by using technology. The workshops we supplied to COWA are therefore intended to teach young people how to make greenhouses and hives. These products are then also produced in the workshops. This provides young people with knowledge, skills and an income. At the same time, the agricultural yield is increased.

It goes without saying that we have also provided individual vocational training centres with high-quality tools in 2018. In total we supported 46 projects in DR Congo, Ghana, Cameroon, Uganda and Tanzania. As usual, the choice of these projects was made after an extensive and rigorous selection process.

Our concern goes out to Cameroon. The situation in this country deteriorated in the last months of 2018. Especially in the English-speaking part of the country. The English-speaking minority feels oppressed by the French-speaking majority. The tension has now risen to such an extent that it has led to serious unrest. We are in close contact with our partners in the English section. Together with them we determine whether it remains responsible to send tools to this area in 2019.

Transport #	Project #	Organisatie	Land	Plaats
17-903	18-004	COWA	Uganda	Kampala
17-905	17-002	Watuwi Winton	Ghana	Awutu Beraku
17-905	18-006	Children Foundation and Peace Development	Ghana	Tamale
17-905	18-007	Savelugu Vocational School	Ghana	Savelugu
17-905	18-008	Tamale Technical University	Ghana	Tamale
17-905	18-009	Tamale Technical Vocational Institute	Ghana	Tamale
17-905	18-010	Dabokpa Technical Vocational Institute	Ghana	Tamale
17-905	18-011	Vitting Technical Vocational Institute	Ghana	Tamale
17-905	18-012	Fr. Dogli Memorial Technical Institute	Ghana	New Ayaoma
17-905	18-013	Volta Technical Institute	Ghana	Matse
17-905	18-014	Anlo Technical Institute	Ghana	Anloga
17-905	18-015	Kpando Technical Institute	Ghana	Kpando
17-905	18-016	Amedzofe Technical Institute	Ghana	Amedzofe
17-905	18-017	Tsito Secondary/Technical School	Ghana	Chito
17-905	18-018	Have Technical Institute	Ghana	Kpando
17-906	16-043	Community Concerns Uganda, skilling program for out-of-school youth	Uganda	Magamaga Town council Mayuge District
17-906	17-036	PEFO	Uganda	Jinja
17-906	17-016	Childrens Sure House	Uganda	Mpigi



# Partners & projecten

Transport #	Project #	Organisatie	Land	Plaats
17-908	15-245	CCREAD	Cameroon	Buea
17-908	17-005	The Baptist Vocational Training Centre (BVTC)	Cameroon	Bamenda
17-908	17-027	Vogaspad	Cameroon	Bamenda
17-908	17-028	Pan-African Organisation For Research and Protection of Violence on Women and Children	Cameroon	Bamenda
17-908	17-017	Saint Mary Charity Organization	Cameroon	Buea
17-909	14-274	JOPA Carpentry Workshop and Technical, Ntende Henry, school, classes for sewing and tailoring	Uganda	Buwenge
17-909	15-233	My Ugandan Child, reduce youth unemployment and drugs, support drop-outs	Uganda	Kasese
17-909	15-170	Samaria Vocational Training Institute	Uganda	Amuria
17-909	15-241	Sheema Training Institute of Professionals (STIP)	Uganda	Sheema
17-909	15-082	Youth Innovation and Production Centre	Uganda	Kasese
17-909	15-210	Nyakasanga Development Community Foundation	Uganda	Nyakasanga
17-909	17-009	St Dennis VTC via Dutch Fair Innovations, vocational training, drop-outs	Uganda	Kisubi
17-910	17-010	Dynamic Women For Peace and Development, vocational training, post-war situation	DR Congo	Lumumba
17-910	17-012	ASSERMMA - DRCC	DR Congo	South Kivu
17-910	17-013	MEMI - FONDATION MEDECINS DE MISERICORDE	DR Congo	Ville de Goma
17-910	17-014	GAPD-ASBL	DR Congo	South Kivu
18-903	17-008	NIWA Community Cooperative Savings and Credit Society Limited	Uganda	Nyabirongo, Kasese
18-903	17-015	Allied Youth Empowerment	Uganda	Jinja, Wairaka
18-903	17-021	Women Right Initiative (WRI)	Uganda	Kinyamaseke, Kasese
18-903	15-094	FOWID-R	Uganda	Kisanga, Kasese
18-903	17-025	Karambi Group of People with Disabilities	Uganda	Mpondwe Lhubiriha, Kasese
18-903	17-023	Save A seed for the Future (SAFE)	Uganda	Soroti, Teso
18-905	17-061	NKASI	Tanzania	Namanyere
18-905	17-059	The network for sustainable development	Tanzania	Mbenga
18-905	17-062	Social and Economic Aid For Disabled	Tanzania	Tabora
18-905	17-064	Concern for Community Resources Development	Tanzania	Kanyigo
18-905	17-050	Talisda Foundation	Tanzania	Tanga
18-906	18-002	Vliegende Meubelmakers		





# Supplied tool sets

Type of Tool (set)	Quantity supplied
Education toolkit for Car Mechanics	19
Education Toolkit for Carpenters	52
Education toolkit for Electricians	22
Education toolkit for Mason	24
Education toolkit for Metal worker	39
Education toolkit for Plumbers	17
Education toolkit for Shoemakers	6
Individual Toolkit for Car Mechanic	16
Individual Toolkit for Carpenter	44
Individual Toolkit for Electrician	10
Individual Toolkit for Mason	25
Individual Toolkit for Metal worker	15
Individual Toolkit for Plumber	2
Industrial sewing machine	3
Electric sewing machine	463
Hand operated sewing machine	384
Treadle sewing machine	102
Shoemaker sewing machines	1
Mitre saw	3
Circular saw	3
Compressor	5
Jigsaw	8
Power drill	35
Milling machine	2
Generator	5
Angle grinder	6
Woodturning lathe	1
Hydraulic press	1
Hydraulic pipe bender	2
Bench drill	1

Type of Tool (set)	Quantity supplied
Welding machine	16
Welding mask	1
Welding curtain	2
Welding accessories	1
Grinding machine	5
Profile bender	1
Sander	28
Grinder	30
Vacuum cleaner	1
Thinckness planer	2
Saw bench	4
Vice	13
Wheelbarrow	3
Shovels	1
Grinding Wheel	11
Steel brush	16
Extension cord	47
Mitre saw	2
Workbench	4
Saw	23
Electric typewriter	1
Mechanical typewriter	16
First aid kit	17
Hearing protectors	27
Overalls	275
Safety glasses	44
Safety shoes	75
Work Gloves (pair)	24
Un-refurbished tools for Ugandan workshop	8166

# “This is our success story!”

**ZIBLIM YAKUBU, WUDEP COORDINATOR**

Ziblim Yakubu is a man with a mission. From the city of Tamale he coordinates the various projects of the Wuni Zooya Development Programme (WUDEP), an organisation that has been working since 2004 to improve the living conditions and future prospects of the population in the northern districts of Ghana. This part of Ghana is one of the poorest regions in the country and many young people leave for the cities in the south - almost always in vain - to look for work. WUDEP provides vocational training for young people in this area to increase their opportunities to find work in their own region or to start their own business.

In this way WUDEP wants to contribute to slowing down the exodus of young people to the south. That is Ziblim's mission and Gered Gereedschap helps him to accomplish this by supplying tools and machines for various trades, including woodworking, bicycle repairs and tailoring. Recently a large batch of these tools and machines arrived in northern Ghana. Shortly afterwards we visited Ziblim in his office in Tamale. When we ask him about the collaboration with Gered Gereedschap, he reacts enthusiastically: "Since Gered Gereedschap has started working with us, we can support our students much better. With the supplied tools we can not only train them better, but also give them tools to start their own business after their training."

## NEW TRAINING COURSES

WUDEP provides vocational training courses in two major centres near the provincial towns of Kumbungu and Savelugu. There are also a few smaller training centres. 'But we want to expand,' says Ziblim. With the sewing machines recently supplied by Gered Gereedschap, we can now also start a tailoring course in the Mion district. That way, we can also provide vocational training there that will give people a chance to find a job or open their own business in their own region. Ziblim remains silent for a moment while

rubbing his horn-rimmed glasses clean. Then he says: "We are encouraged from all sides to open new training centres. By local governments, religious leaders, village elders, you name it. They see that our training courses have an effect: improve the future prospects of young people in the region. The help of Gered Gereedschap is indispensable in this respect. In the past two months, seventy students have graduated from our training centre in Savelugu and we have been able to give them all the tools they need to work either as salaried workers or as self-employed." Ziblim puts his glasses back on. With a smile he says: This is how, together with Gered Gereedschap, we have been able to offer more than three hundred young people from this region a chance for a better future in recent years. This is our success story.





# Together

Gered Gereedschap is able to do its job thanks to the commitment of many people involved. With lots of enthusiasm we work together towards one shared purpose: improve chances to a better life for (trainee) craftsmen and women in Africa.

Everyone is committed in its own way, depending on each person's possibilities and interests. By donating tools, volunteering, providing financial support as a private donor or equity fund, or by helping as a company to provide people or resources.



## DONORS

Gered Gereedschap can pride itself on a stable group of very loyal donors, which continued to grow in 2018. They form our constituency and are essential to the continued existence of Gered Gereedschap. Thanks to their support and trust, we can continue our work and provide the organisation with a stable foundation.

## COUNTRY HEAD OFFICE VOLUNTEERS

Volunteers are the driving force behind Gered Gereedschap. In 2018, some thirty volunteers worked at the country head office of Gered Gereedschap in Amsterdam, supported by a small number of paid staff and an unremunerated board. The country head office supports the 25 workshops. The employees of the country head office handle all requests from Africa for support, arrange the national logistics and shipping and are responsible for the national PR policy and donor and fund-raising.



## FUNDS & GOVERNMENT

Equity funds are an important source of income for Gered Gereedschap. Collaborating with equity funds is all about finding shared interests and putting them into practice. Gered Gereedschap liaises closely with various equity funds. In 2018, Gered Gereedschap benefited from the support of a.o. Bon Coeur, VDU Care, Dioraphte en St. Pierre Fourier Stichting. In addition, in 2018 Gered Gereedschap also received support from the Ministry of Foreign Affairs for the implementation - over a period of two years - of various projects in Uganda and Ghana.

## WORKSHOP VOLUNTEERS

About 500 volunteers are actively involved in the 25 workshops of Gered Gereedschap in the Netherlands. They are the backbone of Gered Gereedschap and actively contribute in a way that suits their own needs, qualities and aspirations. For example as a tool refurbisher, technical specialist, PR employee or board member.



## COMPANIES

Companies also see GG as a good partner for achieving their objectives regarding Corporate Social Responsibility (CSR). The way in which companies and organisations interpret this is very varied. In 2018, GG succeeded in entering into new partnerships with a. o. Ultimo, Trinseo and Verhoeven, in addition to its long-standing collaboration with a.o. Praxis.

# Organisation

Gered Gereedschap is a network organisation that links many people and various organisations. The country head office, workshops, collection points, partner organisations in Africa and the Netherlands, companies, volunteers and donors, all work together to achieve the objective of Gered Gereedschap: to increase self-reliance of people in developing countries. The basic structure of the Gered Gereedschap organisation consists of 25 workshops and a country head office. The country head office and each workshop are legally independent entities.

The nationally operating Stichting Dienstencentrum Gered Gereedschap supports, as country head office, the local workshops and collection points. The office processes the requests for support, submits the requests to the workshops, arranges the national logistics and international shipping by container. The country head office is also responsible for the national PR policy and for the recruitment of donors, sponsors and funds. An enthusiastic group of employees is working on this from Amsterdam.

## BOARD

In January 2018, the board of Stichting Dienstencentrum Gered Gereedschap consists of four members. Peter van den Berg decided to step down as treasurer, Jan Galesloot is appointed as new treasurer. We work with a small and decisive board. The board members are actively involved, which means that in addition to setting out policy and setting frameworks within which the various teams operate, the board members also participate in the implementation.

The board consists of the following members:

- B. (Bob) de Koff – Chairman
- A. (Arend) Stemerding – Secretary
- J. (Jan) Galesloot - Treasurer
- A.M.H. (Mieke) Schulte – Workshops
- E.C.E. (Evelien) van der Voorde - Marketing and Communication

## PROJECTS & FUND-RAISING TEAM

The Projects & Fund-raising Team maintains contacts with project partners in the focus countries. The applications from these countries are evaluated against the criteria of Gered Gereedschap. The team members also test the effectiveness and reliability of the organisation. From all applications, the team makes a selection of projects to be supported. The team will raise funds for these projects. Even after an application has been approved, GG maintains contact with the local partner. The progress of the project is regularly discussed, and a thorough evaluation will take place after completion.

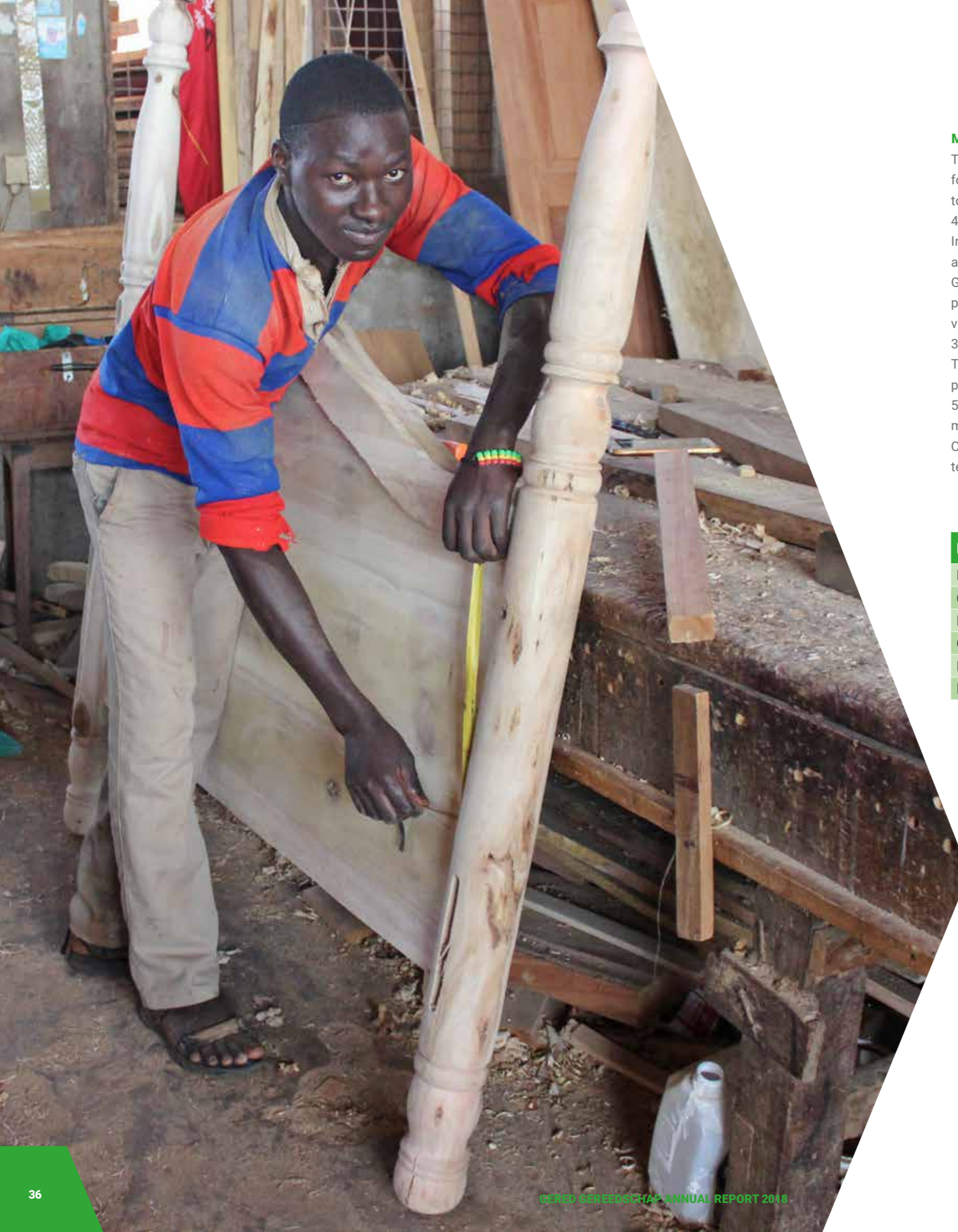
## OPERATIONS TEAM

The Operations Team is responsible for collecting and refurbishing the tools and the shipment of tool sets to the projects. After approval of the project application by the Projects Team, the workshops will start producing the required tool sets. The Operations team is responsible for transport in the Netherlands and for international shipment, including the associated paperwork for import and customs. Our logistics partner, de Baanderij in Gouda, manages the national transport of the tools from the workshops to the container storage.

## FINANCIAL TEAM

The Financial Team is responsible for the financial and project administration. The team is managed by the treasurer.





#### MARKETING AND COMMUNICATIONS TEAM

The Marketing and Communication Team is responsible for communicating the activities of Gered Gereedschap to the public groups. The GG message that appears 4 times a year is an important communication tool. In 2018 the GG message appeared in a new form as a result of a completely new house style. Gered Gereedschap also launched a new website with a fresh professional look that immediately attracted a lot more visitors. The team's efforts online have led to more than 30,000 followers on Twitter and 7,500 on Facebook. The team also put a lot of effort into the recruitment of private donors via the website, which attracts around 5,000 visitors per month, e-mail marketing and keyword marketing via Adwords.

Corporate sponsorship is also part of the work of this team. In 2018 a number of new companies, such as

Ultimo, Trinseo, Verhoeven Tools & Safety, BouwGenius, Tecline and FNV Bouwen en Wonen, supported the work of Gered Gereedschap.

#### PAID EMPLOYEES

Three project managers manage the Projects and Fund-raising, Marketing and Communication and Operations teams. The project managers are paid for one or more days, each with its own defined project objective. In addition, an external fundraiser was hired for six months in 2018. All of them are self-employed persons (ZZP) connected to the organisation by means of an assignment agreement. The ZZP structure was chosen in order to allow the organisation to be flexible and to exclude risks as much as possible.

Department	Number of volunteers	Number of paid employees
Board	5	
Coordination Office		0,2
Projects and Fund-raising	7	0,6
Operations	2	0,2
Marketing and Communication	12	0,6
Financial	2	

# Annual report 2018

## Profit and loss account 31 December 2018

### INCOME

Donations and legacies	141.187,00
Commercial gifts	36.457,00
Institutional donors	102.712,00
Workshop donations	269.963,00
Gouvernement grants	86.155,00

**TOTAL INCOME** **636.474,00**

### EXPENSES

#### Expenses on objectives

Projects	385.788,00
Regional approach project	27.711,00
Knowledge transfer	7.254,00
Total expenses in objectives	420.753,00

Fundraising	48.520,00
Management and administration	76.472,00

**TOTAL EXPENSES** **545.745,00**

**PROFIT/LOSS** **90.729,00**

### PROFIT APPROPRIATION

Continuity reserve	50.887,00
Designation reserve	70.000,00
Designation fund	(30.158,00)
	<b>90.729,00</b>

## Balance 31 December 2018

### ASSETS

#### Financial fixed assets

Loan	4.500,00
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#### Current assets

Other receivables	15.000,00
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Cash and cash equivalents	295.505,00
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**TOTAL ASSETS** **315.005,00**

### LIABILITIES

#### Reserves

Continuity reserve	223.025,00
Designation reserve	70.000,00

#### Current liabilities

Other current liabilities and accruals	21.980,00
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**TOTAL LIABILITIES** **315.005,00**





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**Gered Gereedschap is making it work!**

