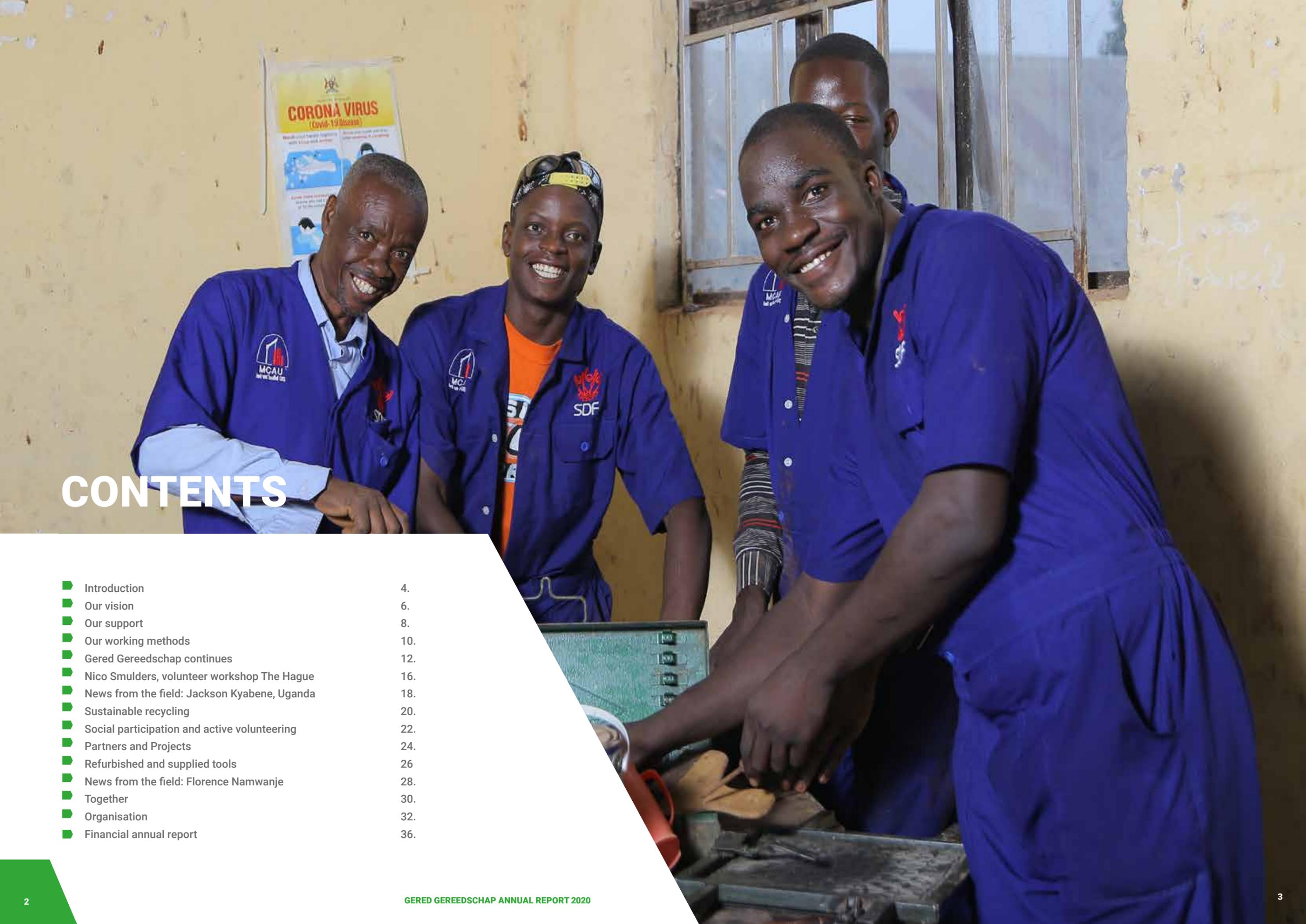




GG ANNUAL REPORT 2020

STICHTING DIENSTENCENTRUM
GERED GEREEDSCHAP





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TOGETHER WE WILL MAKE IT WORK

2020 was a special year. The coronavirus has shaken the foundations of our world. Countries went into lockdown, borders had to be closed and public life came to a standstill, both in the Netherlands and in Africa. Many of the vocational schools we work with were closed and also our workshops in Uganda had to be temporarily closed.

All of this has had major consequences, especially for the people living in areas of Africa where Gered Gereedschap is active and where poverty prevails. People often do not have a buffer that allows them to get by, they live from hand to mouth. No work means no money and no food. The pandemic and its impact demanded flexibility and improvisational skills from our partners. They had to act quickly and above all look at what they were still able to do. For me, MESHCP in Uganda was a perfect example. The tools that the organisation had received to further professionalise vocational training were now used to make machines with which local agricultural products could be processed. The craftsmen of MESHCP built popcorn and 'Gnuts paste' machines and made them available to the local population. It is a beautiful thought that our tools in these difficult times - in a slightly different way - also contributed to a better life for many.

Also in the Netherlands, Gered Gereedschap had to improvise. Workshops were temporarily closed during the first and second waves but during the period in between, workshop employees continued to refurbish tools in smaller teams spread out over more days. The work of processing project applications for our partners also continued as usual. The staff and volunteers of the country head office worked - like most people - from home. There was regular contact with Africa to keep up to date with the current situation.

Every effort was made to continue providing support to craftsmen so that - if the situation would allow it - they could go back to work to earn an income or receive training. As a result of all these efforts, we have succeeded this year - despite major international logistical challenges - in offering support to 23 organisations in 3 countries. This is partly due to the support of a growing group of people donating tools, donors, companies and funds. Also on behalf of our volunteers - in the office and in the workshops - I would like to thank you for your contribution to our work in the past year!

We hope that we can count on your continued support!

Best regards,
Bob de Koff



Chairman Stichting
Dienstencentrum Gered
Gereedschap



OUR VISION

A photograph of two young men in a workshop. They are wearing dark blue work shirts and are smiling. They are standing behind a large piece of wood that is being worked on. The background shows a rustic workshop with various tools and wooden structures.

WHAT WE BELIEVE IN

Hundreds of millions of people in the world live in poverty and have to survive on less than USD 1 a day. Gered Gereedschap believes that everyone has the right to an independent existence and is committed to increasing the self-reliance of people and organisations in developing countries.

FOR THE PROFESSIONALS

Gered Gereedschap bases its approach on people's power and potential. We work from a practical point of view and believe that concrete solutions can bring about major changes. We enable people to build up a life of their own as craftsmen or women by providing access to good professional training, guidance with and to work and support with quality tools. We encourage those who have the capacity and ambition to do so to become self-employed. Equipped with the right knowledge, experience and tools, people can earn a good living. We believe that this is the key to success.

STRENGTHENING SECONDARY SECTOR

With our goal of promoting the self-reliance of people in developing countries in Africa as our starting point, we are also looking at our approach in a broader perspective. We believe that strengthening vocational education and entrepreneurship (at regional or national level) is the solution for the development of an area. This concerns, in particular, the strengthening of the craft and construction sectors. Branches that can make an excellent contribution to the independence of large groups of people. Often the raw materials are present in developing countries in order to create a flourishing manufacturing industry. However, there is often a lack of sufficient professionals, knowledge, finances and resources such as tools and machines.

OUR SUPPORT

Gered Gereedschap supports with its programmes - in Africa under the name EQUIP - technical craftsmanship in the broadest sense of the word: education, employment and entrepreneurship. The aim is to offer (starting) craftsmen opportunities to live a good life.

This involves tangible and practical support. We support vocational training with (refurbished) tools and machines. At the same time we contribute to the knowledge and skills of teachers. We want to give poor young people the opportunity to actually go to school and learn a trade by means of scholarships. After the training, we support them in taking their first steps in the labour market. For example by providing a starter toolkit, microcredits for the purchase of building materials and practical work guidance by an experienced craftsman or craftswoman.

In order to further promote entrepreneurship we have started setting up tool rental and refurbishment workshops.

Good tools are scarce and not affordable for everyone. By setting up these workshops, more craftspeople will have access to good tools and machines.

To increase our impact, we will increasingly focus on selected regions where - depending on demand and need - together with local/regional partners, we will support all aspects of technical craftsmanship with various 'building blocks' from our programmes.



EDUCATION

Tools and machines

Supporting vocational education in developing countries with tools, machines, accommodation and equipment.

Scholarships

Supporting disadvantaged young people with scholarships to receive vocational training and to purchase study material and tools.

Teachers programme

Providing training to teachers in the areas of technical and didactic skills.

Curriculum Adaptation

Adaptation of teaching programmes that meets the needs of the local labour market for an optimal connection between the labour market and vocational education.



EMPLOYMENT

Master-Apprentice programmes

After their training, start-up craftsmen are supported by an experienced craftsman. Focus on transfer of (practical) vocational knowledge and training of life-skills and entrepreneurship.

Tool starterkit

Set of tools for a craftsman to get started.

Microcredit

Funding of building material and/or tools.



ENTREPRENEURSHIP

Rental workshops

Quality tools and machines are indispensable for a flourishing craft and construction sector. Gered Gereedschap makes these available to local craftsmen by setting up rental locations.

Refurbishing workshops

Old used tools are refurbished and prepared for re-use in tool refurbishing workshops. These will be used at locale vocational centres or at tool rental locations.

Our support consists of:

- Tools and machines
- Accommodation and equipment
- Knowledge and guidance
- Finance



OUR WORKING METHODS

FIGHT POVERTY TOGETHER

The network of Gered Gereedschap consists of 26 workshops where about 500 volunteers are actively involved. Together they work towards one goal: to offer practical resources to craftsmen and women in developing countries to allow them to live a life without poverty.

The vast majority of volunteers are actively involved in refurbishing used tools for a second life in Africa. Tools that are handed in to the 400 collection points by private individuals as well as companies. The refurbished tools and machines are transported to project partners in Africa using sea containers. In this way, a total of 100,000 refurbished tools are used within our programmes each year. For instance, for support of vocational training, to EQUIP rental workshops or starter kits for young entrepreneurs who are keen to start their own business.

In addition, our volunteers travel to Africa to support project partners with their knowledge and experience. They work as quartermasters in setting up a workshop, pass on technical knowledge and provide support to the local management in managing a workshop.

TANGIBLE AND PRACTICAL SUPPORT

Gered Gereedschap has been supporting craftsmen and women with knowledge, skills and tools for over 38 years. We believe that simple solutions can bring about major changes. Our approach is therefore practical, pragmatic and tangible. We always work together

with reliable partners in the region to support local initiatives: direct aid without the intermediation of other parties. Thanks to the many volunteers, donated materials and little overhead we keep our costs low.

SUPPORT OF LOCAL INITIATIVES

Every year, Gered Gereedschap receives more than 500 applications for support from schools and civil society organisations in developing countries. We use a simple but careful assessment procedure. Criteria for assessment are reliability, financial sustainability and, in the case of schools, educational quality, but above all the expected impact on people's lives and the local community. Based on this, it is also decided which support will be provided by Gered Gereedschap.

The organisations receiving our support are expected to provide regular feedback on the results they achieve.



2020 GERED GEREEDSCHAP CONTINUES

At the beginning of 2020, we could not have imagined what kind of year lay ahead of us. We had set ourselves ambitious goals. For some time, we had been working on the implementation of our EQUIP programme, with which we want to support craftsmanship in Africa in all its aspects. In order to realise this, we had developed a regional plan for Jinja, Uganda in which we wanted to support 14 schools in one go and set up several rental workshops. This turned out to be a slightly too big a step for the current Gered Gereedschap. The programme certainly appealed to our potential financiers. But the question was whether Gered Gereedschap as an organisation could cope with carrying out this plan in one go.

We came to the conclusion that making the step from Premier League to Champions League in one go was probably too ambitious. We therefore decided to add an additional step. We divided our big plan into several small projects. The objectives remain the same, only we are doing it in small steps. This also makes it more manageable for potential financiers.

With this in mind, René Rutte (general manager) and Peter Schmidt (marketing manager) travelled to Uganda in February. They visited dozens of projects and many potential financiers in 10 days.

We wanted to see with our own eyes the results that have been achieved. It is always heart-warming to see how our tools make a difference for individual craftsmen. How, with the help of the tools, they have learned a trade and can ultimately earn a good income.

A great surprise was our rental workshop in Bwaise, Kampala. About 100 carpenters work together here on a daily basis to create all kinds of products. They can rent a place to work in the workshop and have access to professional woodworking machines. Hand tools are also available for hire. At the same time, the craftsmen are supported here with technical and entrepreneurial knowledge. The income of the woodworkers participating in the workshop has increased from under \$1 a day to an average of \$3.50 a day. The workshop in Bwaise is a great example of the kind of project we want to do more of in the future.

We therefore brought some of the potential donors we met

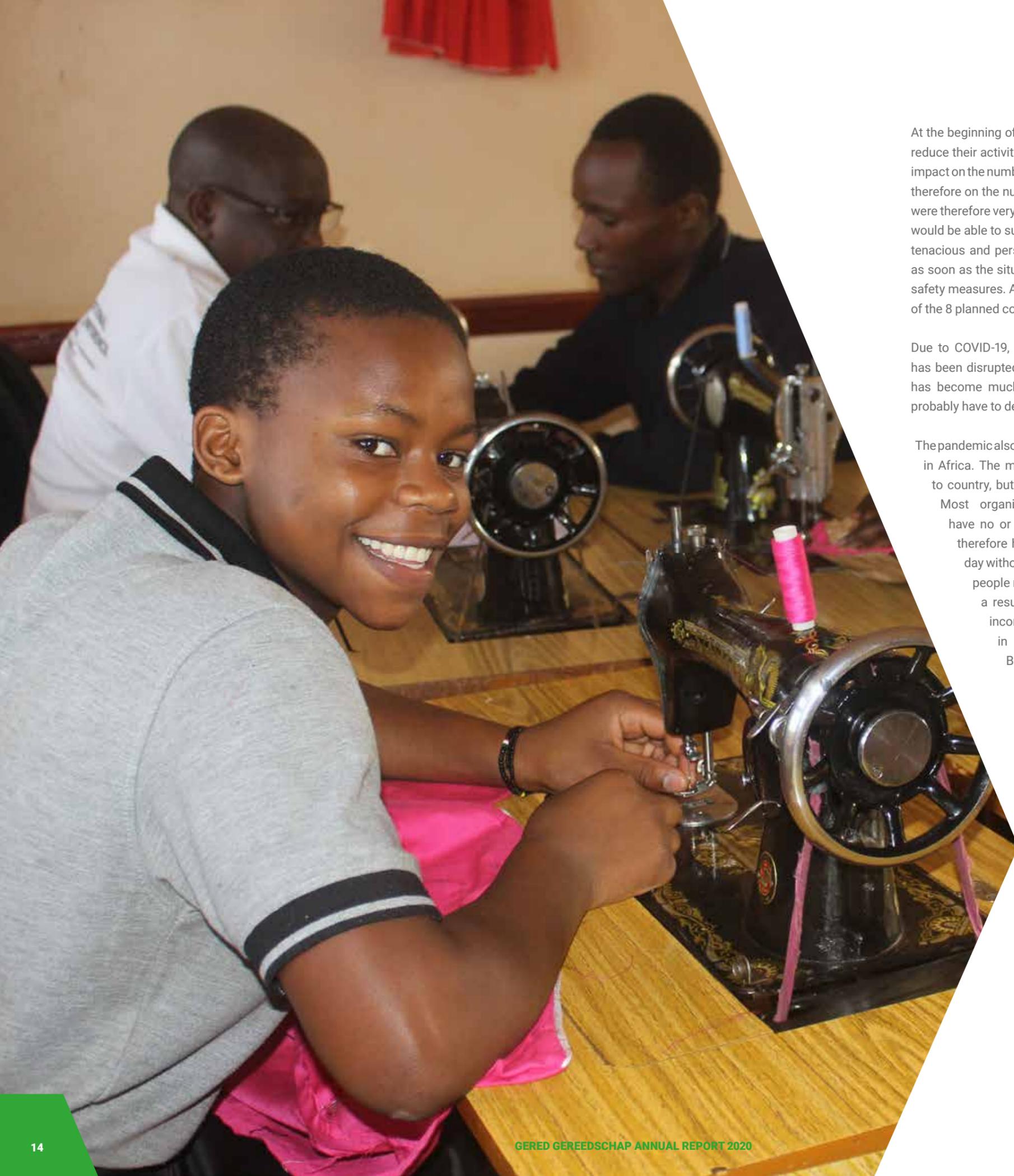
in Uganda to the rental workshop so they could see for themselves the difference a rental workshop can make. With success. They were very enthusiastic, and we agreed to talk further about cooperation in the coming months.

We also visited project partners from the Jinja plan. We worked out our cooperation with these partners in greater detail to make it easier to find donors. This resulted in a lot of useful information.

Finally, we talked to several people in Uganda who could represent us locally. We had come to the conclusion that we needed to have someone in the country permanently to advise, collect information and monitor the progress of the projects. We have found a suitable person for this. He has been working for Gered Gereedschap for one day a week since March.

With many new impressions, knowledge and experiences, our team returned to the Netherlands. But less than two weeks later, COVID-19 suddenly appeared and changed everything. Initially, the prevailing feeling was one of uncertainty. What would this situation mean for our partners in Africa, for our volunteers in the workshops and for our financial situation?





At the beginning of the pandemic, the workshops had to reduce their activities to a large extent. This has a major impact on the number of tools that can be refurbished and therefore on the number of projects we can support. We were therefore very anxious to see how many projects we would be able to support. Fortunately, our volunteers are tenacious and persistent. They resumed their activities as soon as the situation allowed, taking into account all safety measures. As a result, we were still able to send 5 of the 8 planned containers.

Due to COVID-19, the international container transport has been disrupted. Consequently, the cost of shipping has become much higher. This is a situation we will probably have to deal with for some time to come.

The pandemic also had its consequences for our partners in Africa. The measures taken differed from country to country, but most countries went into lockdown. Most organisations and individuals in Africa have no or little financial reserves. A lockdown therefore has direct consequences for them. A day without income is a day without food. Many people moved back to their home villages. As a result, our partner organisations had no income. For example, there was no activity in the aforementioned workshop in Bwaise anymore. We supported them financially to be able to bear the fixed costs. We maintained close contact throughout with other partners.

By now, most restrictions have been lifted. On the one hand, because it is not sustainable for the population to live without income. On the other hand, the infection rates are not that high. Probably because of the relatively young population.

We were prepared for the pandemic to have financial consequences for Gered Gereedschap. Companies that support us might experience declining sales, and equity funds might set other priorities during a health crisis. These fears, however, turned out to be unfounded.

One of the reasons we did not run into financial problems is our EQUIP programme. With the information from our Uganda trip, we have developed multi-annual projects that help professionalise vocational schools and support entrepreneurs to be successful. This approach has proven to be successful and has appealed to many donors. We have entered multi-annual partnerships with several national and international funds. We are also increasingly successful in getting companies to join us. Finally, private donors have also contributed in large numbers. We are grateful to all our supporters for the trust they have placed in Gered Gereedschap.

This trust also creates expectations and obligations. Thanks to all the support, we are now able to realise many great projects. The focus in 2021 will be on making this happen. There are still challenges. Our workshops are still only open to a limited extent and some are struggling with accommodation problems. We support them where needed. For our projects in Africa, we want to send technical volunteers to transfer their knowledge. The question is whether this is possible under the current circumstances.

2021 will be another year of hard work to meet these challenges. One by one, we will remove the obstacles and work towards our ultimate goal; offering people in Africa an independent existence through craftsmanship. What 2020 has also shown is that this is and will remain a successful formula when put into practice.

A photograph of a man with glasses and a maroon sweater working in a workshop. He is standing at a workbench, focused on a blue machine. The workshop is filled with various tools, equipment, and workbenches. A clock is visible on the wall in the background.

'THAT SCREW CAN DEFINITELY COME OUT!'

Nico Smulders, volunteer at the Hague workshop

They are few and far between, but they do exist: craftsmen who work for the same company for their entire career. Nico Smulders is one of them. As a young eighteen-year-old he started working for Olivetti as a repair technician for typewriters and calculating machines. Precision engineering, accurate work, with feeling.

A lot has changed in 45 years: marriage, children, grandchildren. The company changed names six times, more electrics, more electronic. Typewriters became computers, calculators too, ATMs were introduced. Nico contributed to the development and worked as a repair engineer for clients and colleagues, gave training courses, wrote manuals and enjoyed doing mechanical work. At home too: in the hobby basement there is an extensive range of tools, a lathe and much more.

The company shuts down before Nico reaches retirement age. This means compulsory job applications and keeping busy. Nico searches for old tools on Marktplaats (online Dutch marketplace) and at charity shops but finds little or nothing.

He comes across Gered Gereedschap ("never heard of it"), goes to the workshop in The Hague, where he wants to buy some tools ("that's not possible") and keeps coming back, since May 2018 as a volunteer for two days a week. Nico: "Friendly atmosphere, great colleagues and we work together for a good cause. I didn't really have to learn the ropes; I was able to join in right away. I tackle anything mechanical or electrical, from a small tool to a big lathe. New old stuff comes in almost every day, from DIY stores, from the shed of a deceased neighbour, or like just recently, from the police workshop.

It is never boring here. Occasionally I come across tools that are unknown to me, and that is a bonus. What is it? What does it do and why? The special ones end up in our cabinet of curiosities. But make no mistake: all these old tools are so well developed and so well made that they can always be repaired. For real. Always so! Everything is possible. Don't tell me that a screw or a nut cannot be removed. It can come out and it will come out. Wonderful, I enjoy every day. I could work five days a week, but...there are also some jobs at home to be done."

'THE TRAINING APPEARS TO HAVE BEEN A GIFT FROM HEAVEN FOR ME'

Jackson Kyabene, Carpenter, Kampala, Uganda

Jackson Kyabene is the owner of a carpentry business. It was not easy to imagine that he would achieve this when he left home as a child, from a poor Ugandan family, and was placed under guardianship. His guardians made it possible for him to finish primary school. However, he never finished high school, because his guardians thought it would be better for Jackson to go to a vocational school. "I did not agree, but I could not do much about it. And so, because of them, I started the training to become a carpenter."

QUALITY TOOLS

Jackson received his training from COWA in the capital city Kampala. For over thirty years, this organisation has provided vocational training for disadvantaged young people. Gered Gereedschap supports COWA in this. During his training, Jackson was able to use tools and machines donated by Gered Gereedschap. "This has definitely helped with my training," says Jackson. "I realise even more now than I did then how important quality tools are to being able to learn a trade properly. And the tools provided by Gered Gereedschap are really good quality."

START-UP

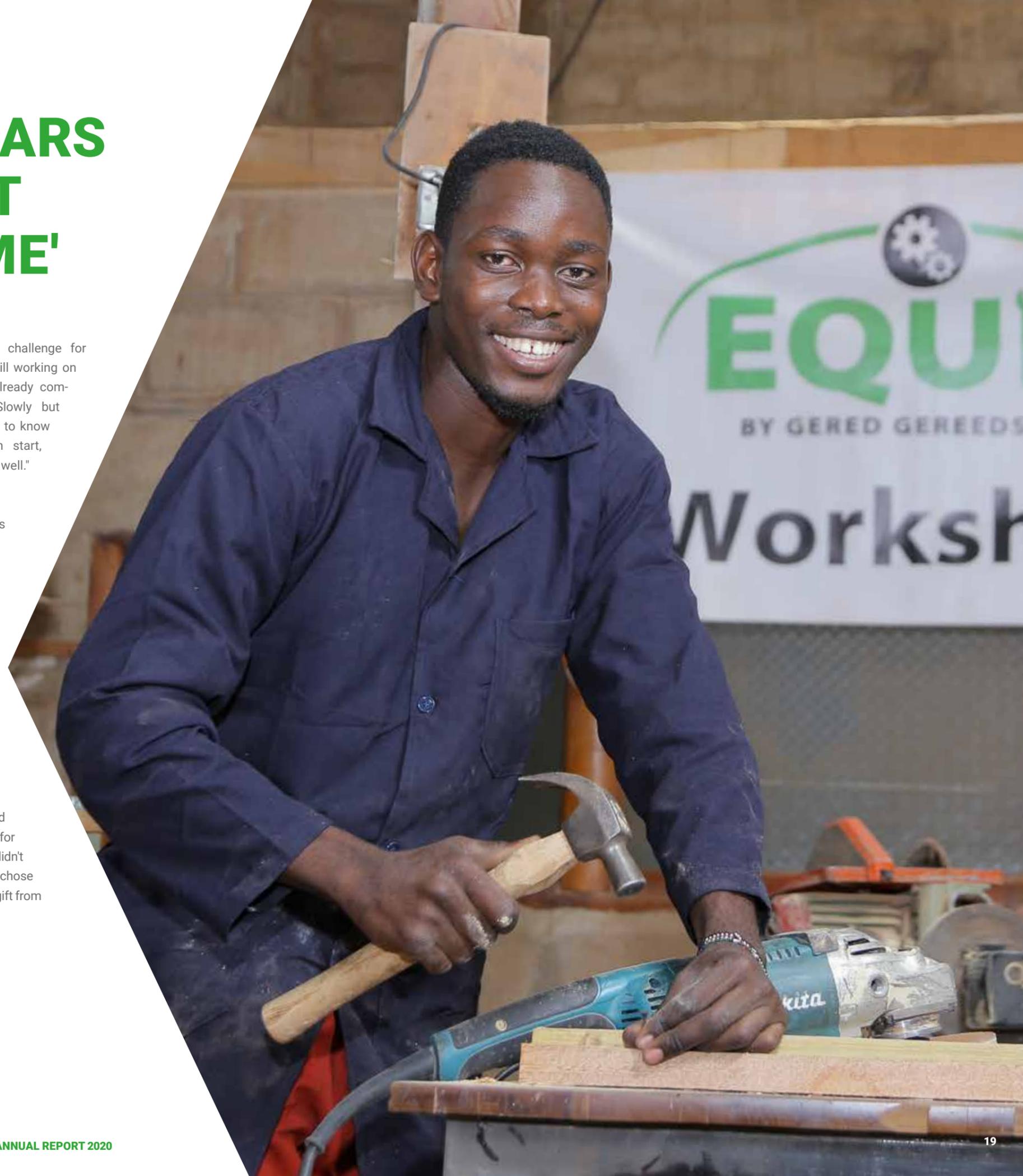
In May 2020, Jackson started his own business together with Moses Ssembatya: Jacks Unique Furniture and Interior Designing. To save the cost of renting a working place, they were allowed to use COWA's EQUIP carpentry workshop for a low rental fee. "That really helped us in starting up our business. It was not easy to gather sufficient start-up capital.

As for any start-up, building brand awareness and creating a

customer base was quite a challenge for Moses and Jackson. "We're still working on that," says Jackson. "We've already commissioned some furniture. Slowly but surely, people here are getting to know our business. After a rough start, things are actually going pretty well."

A GIFT FROM HEAVEN

Now that the first hurdle has been taken, Jackson dares to dream of a bright future for his business. "We want to make Jacks Unique Furniture and Interior Designing the place to be in Uganda for carpentry jobs and the production of furniture on commission. The fact that I now earn my own income from my business has given me a great sense of independence. I don't have to hold up my hand to my guardians or anyone else for that matter. Although at first I didn't feel like it at all, the training they chose for me turns out to have been a gift from heaven."



SUSTAINABLE RECYCLING

Ever since its foundation, Gered Gereedschap has been committed to promoting the reuse of tools and related goods in order to reduce the burden on the environment. By doing so, Gered Gereedschap wants to contribute to a sustainable society in the Netherlands.

TOOLS

The emphasis of collection is on hand tools, sewing machines and small power tools such as drills or grinders. For equipping workshops at training centres or rental locations, Gered Gereedschap is also increasingly looking for larger machines such as wood lathes, pillar drill machines and generators.



COLLECTION POINTS

Gered Gereedschap currently has a network of around 400 collection points in the Netherlands. A large number of them are located in Praxis DIY stores. The remainder consists of a mix of private individuals, Fair Trade shops and local hardware shops. The management of this collection network is largely in the hands of the individual workshops.



QUANTITIES COLLECTED

The supply of used tools through private individuals is still growing. Gered Gereedschap also receives ongoing offers from companies that want to support the foundation by means of temporary (exchange) actions. Every year, some 300,000 tools are offered to Gered Gereedschap.



RECYCLING

The quality of the returned tools varies considerably; on average 1 in 3 is good enough for a second life. What cannot be refurbished is dismantled and recycled as optimally as possible. The proceeds will go to the local workshops for the purchase of maintenance materials, wood for shipping, etc. .



Dominique Maes



SOCIAL PARTICIPATION AND ACTIVE VOLUNTEERING

GENERAL

Gered Gereedschap is committed to promoting the social participation of volunteers, young and old, experienced and inexperienced. Gered Gereedschap also contributes to the (re-)integration and participation in the labour market of people with a social, psychological or physical disadvantage.

More than half of all the workshops of Gered Gereedschap are entirely organised by and through volunteers. The volunteers who refurbish the tools and make them ready for shipment are often pensioners or people who want to do something useful in addition to their professional work. The other workshops are part of welfare institutions, (re-)integration projects or day centres in, for example, psychiatry or addiction care.

At the country head office in Amsterdam, volunteers work in the Projects team, where

they assess and evaluate projects, in the Marketing Communication team, where the means of communication with public groups and also the donor administration are taken care of, and in the Operations team, which is responsible for shipment of the tools and machines. Many volunteers successfully follow a re-integration project at the county head office and after some time go back to paid work elsewhere.

SOCIAL INSTITUTIONS

Some of our workshops have been set up as part of welfare institutions, (re-)integration projects or day centres. The low-threshold nature of Gered Gereedschap makes it particularly suitable as a daytime activity or a good initial step in a vocational rehabilitation programme. In particular, the restoring or new learning of skills, getting used to a work rhythm and dealing with others in a work situation are important elements. In 2020 we worked together with a.o. Reclassering Nederland; (Dutch Probation Service), WIJ3.0 Altrecht (Den Dolder), Reinaerde Arbeidscentrum (Veenendaal), Cor Werkt Beter (Woerden), Ons Welzijn (Oss), WLB Zeeland en Stichting Buitengewoon (Velsbroek).

PARTNERS & PROJECTS

Every week, a team of volunteers works on assessing applications for support. The applications come from all over the world. A few years ago, we decided to designate focus countries so that we can build up knowledge of these countries and really make a difference within them. At the moment, these focus countries are Ghana, Uganda, Tanzania and Malawi. We only accept applications from these countries.

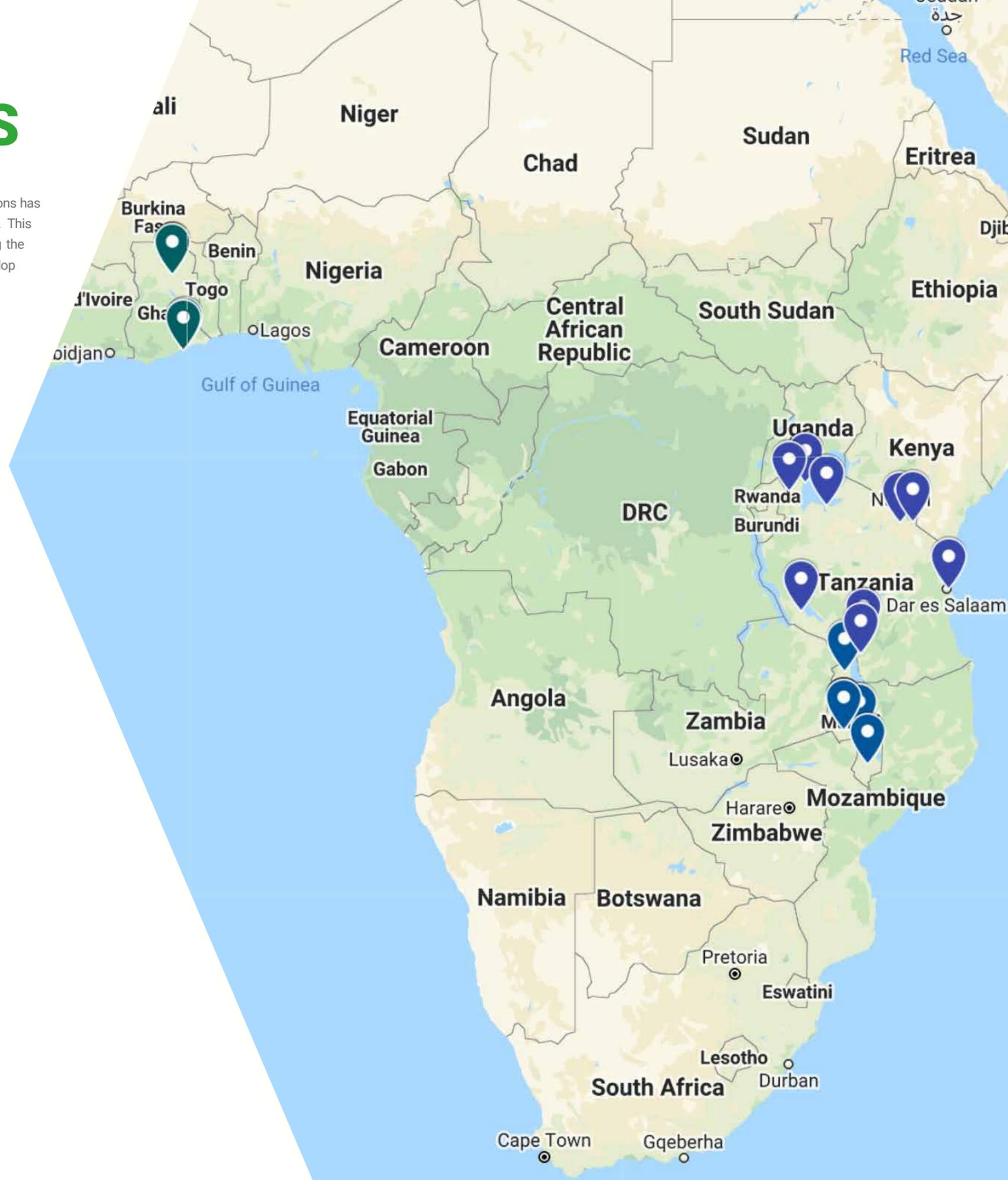
In 2020, we started a new online application procedure. Through this procedure, we help potential project partners to better define their project. What goals do they want to achieve, what do they need to achieve them and how will their project contribute to improving the income of craftsmen? These are questions we use to help partners improve their projects. In addition, we request references from the organisation, photos of the locations and various documents such as curricula, registration documents, etc.

Through this approach, the quality of applications has increased while the quantity has decreased. This allows us to pay more attention to assessing the applications and helping the partner to develop the project.

This is how we selected 29 projects last year that we want to support in 2021. This is not as many as we are used to. In 2020, because of the pandemic, we were unable to support all the projects we had planned. Even though we committed to do so. Therefore, we are carrying them over to 2021. Nevertheless, we were able to send 5 containers with tools and machines for 23 partners in 2020.

PROJECTS IN 2020:

Transport #	Project #	Organisation	Country
20-902	19-013	Hope for Relief	Malawi
20-902	19-015	Outreach Scout Foundation (OSF)	Malawi
20-902	19-028	Don Bosco Youth Technical Insitute	Malawi
20-902	19-031	GASO	Malawi
20-902	19-047	Green Action One	Malawi
20-902	19-051	Aquaid Lifeline	Malawi
20-901	19-008	Tongu Youth Agenda for Development	Ghana
20-901	19-009	Wuni zooya development programme (wudep)	Ghana
20-901	19-009	Adwuma Ye Foundation	Ghana
20-901	19-035	NOYED	Ghana
20-901	19-049	Urban Poor Child Organization (UPCO)	Ghana
19-906	18-040	KAGERA Edible Oils	Tanzania
19-906	18-143	Strategic Youth Development Organization	Tanzania
19-906	18-065	SCIM Vocational Training Centre. (SCIM V.T.C)	Tanzania
19-906	18-155	Jitegemee women group	Tanzania
19-906	19-003	Good samaritan aid mission	Tanzania
19-906	19-002	Tanzania agricultural modernization association (TAMA)	Tanzania
19-905	19-005	Music Crossroads METAAL	Malawi
19-905	19-004	Music Crossroads SCHOEN + NAAI	Malawi
20-903	19-038	Joint Initiatives For Vulnerable Support	Tanzania
20-903	19-041	Tanzania Environment Development Organization	Tanzania
20-903	19-064	Luilu Youth Vocational Training Center	Tanzania
20-903	19-067	Nyamiruguyu Environmental Conservation Organization	Tanzania





REFURBISHED AND SUPPLIED TOOLS

TYPE OF TOOL	NUMBER OF SETS
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CLASSROOM SETS 10 PEOPLE

Classroom set Car engineering	9
Classroom set Woodworking	25
Classroom set Electrical engineering	9
Classroom set Construction	14
Classroom set Metalworking	24
Classroom set Plumbing	14
Classroom set Shoemaking	2

SEWING MACHINES

Electric sewing machine	342
Hand operated sewing machine	349
Treadle sewing machine	104

INDIVIDUAL TOOL SETS

Individual set Car engineering	29
Individual set Woodworking	102
Individual set Electrical engineering	20
Individual set Construction	85
Individual set Metalworking	114
Individual set Plumbing	20

CUSTOM-MADE

POWER TOOLS

Jig saw (50), Circular saw (12), Electric sander (5), Router (2), Drill (93), Angle grinder (187)	349
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WELDING / METALWORKING

Welding gloves (15), Welding mask (15), Welding apron (10), Steel brushes (10), Welding slag hammer (20), Mobile welding shield (2), Welding table (2))	74
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TYPE OF TOOL	NUMBER OF SETS
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SEWING / SHOEMAKING

Lock (12), Embroidery machine (1), Shoe sewing machine (1), Leather stitching machine (5), Knittingmachine (2), Hand leather stitching machine (1). Industrial overlocker (4), Leather-working set (11), Scissors (95), Sole press (1)	133
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WORKSHOP EQUIPMENT

Metal cupboard (6), Bench vices (12), Extension cable reel (14), Riveting tool (4)	36
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SEWING WORKSHOP

Iron steam (2), Iron board (2), Mannequin (1)	5
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PPE AND SAFETY

Working clothes (10), Work shoes (10), Facemasks / dust masks (30), Safety glasses (30), Gloves (49), First-aid kits (10), Hearing protection (13), Clog shoes pair (23), Safety materials singing / Safety instructions (6), Set of fire safety materials (2)	183
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WORKSHOP MACHINES

Welding machine (48), Saw bench (2), Roller bench (1), Thicknesser planer (1), Plate roller (1), Bench drill (2), Mitre saw (4), Hacksawing machine (1), Central dust extractor (1), Power unit (1), Woodturning lathe (1), Hydraulic pipe bender (2), Bending machine (1), Grinder tabletop (2), Set of turning chisels for lathe (1), Rollerbench (1), Compressor (8) Airhose and air gun (1), Accessories (3), Drillset (10)	82
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'EXTRA MOTIVATION AND CHALLENGE!'

**Florence Namwanje, training instructor
St. Padre Pio Integrated Skills Training Centre, Kampala, Uganda**

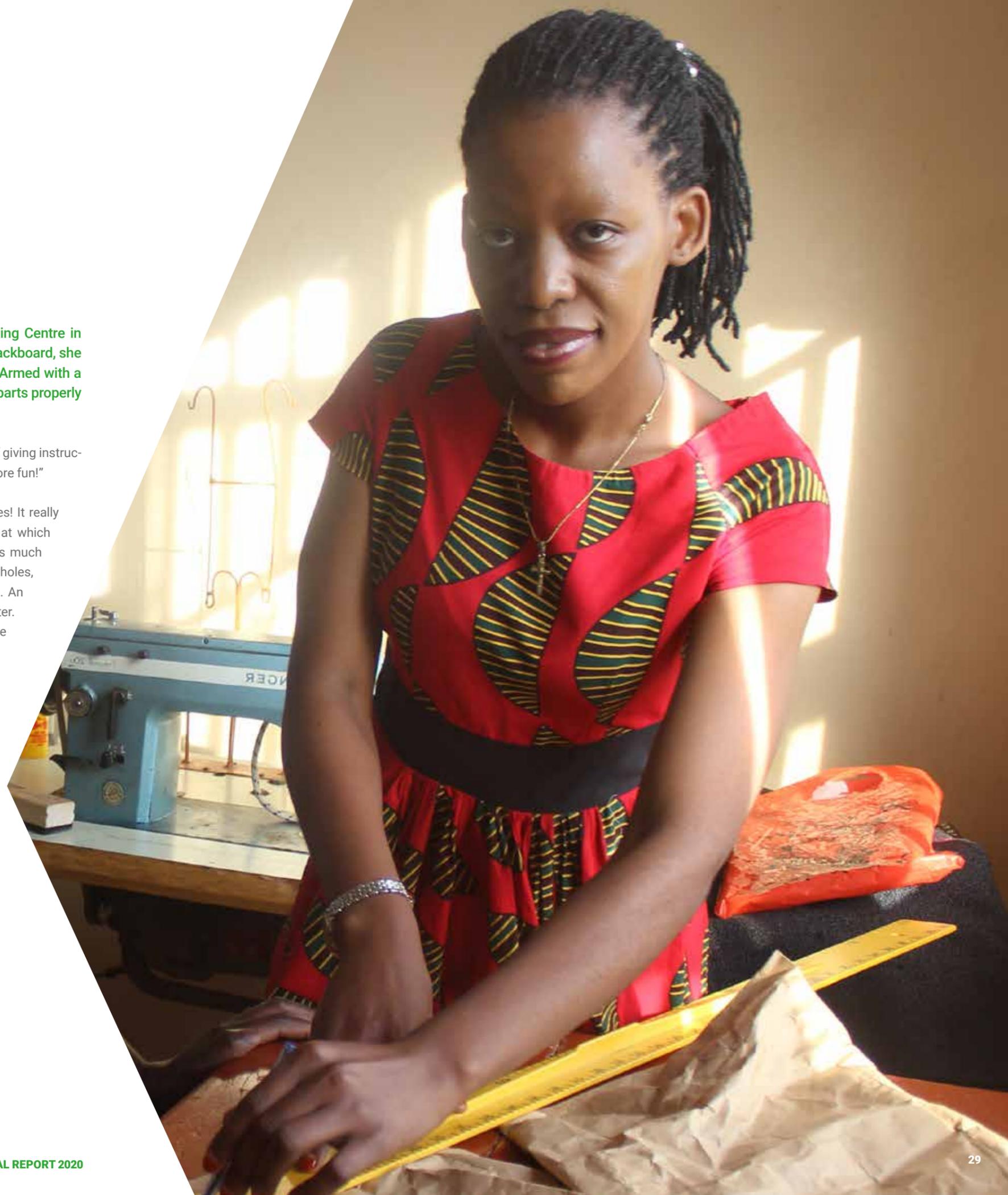
Florence Namwanje has been a trainer instructor at the St. Padre Pio Integrated Skills Training Centre in Kampala for one and a half years. It is something she is very passionate about. On the black blackboard, she cheerfully draws all the parts of a pair of sports trousers, including sizes and measurements. Armed with a tape measure she then checks on her students. Are the patterns right? Have you cut out all the parts properly from the paper? Is there a sewing machine available?

And then one day you receive a large number of sewing machines in your classroom. What does this mean for your students and for you, as a trainer instructor? Florence: 'Before we were given these extra machines, teaching was somehow difficult. It used to take a long time to do a job because we really did not have enough sewing machines to do all the practical training at the same time. Some students were yet to start, others had already finished, and yet others had to wait halfway until their fellow students had finished before starting their practical training. And therefore...waiting, distraction, loss of concentration, less motivation and poorer quality.

This really does not improve the educational process. It takes so much time to work on and finish a particular project with all students. But when we received those sewing machines from Gered Gereedschap via UGAPRIVI...that was really such a great step forward! I have adjusted my lessons. Every student now has the opportunity to work on a sewing machine and you can

teach them all at the same time instead of giving instructions in groups. Much better and much more fun!"

She adds: "And what a difference it makes! It really motivates! The students reach the level at which they learn to work with electric machines much earlier. Some tasks, such as making buttonholes, are difficult to do with manual machines. An electric machine handles that much better. We only had just one of those but now we have six. We also use these machines for the next level: taking measurements and making tailor-made clothes. We can now let many of our students experience this in practice. You can only do this if you have good quality and sufficient electric sewing machines. And now we have them, thanks to UGAPRIVI and Gered Gereedschap."



TOGETHER

Gered Gereedschap is able to do its job thanks to the commitment of many people involved. With lots of enthusiasm we work together towards one shared purpose: improve chances to a better life for (trainee) craftsmen and women in Africa.

Everyone is committed in its own way, depending on each person's possibilities and interests. By donating tools, volunteering, providing financial support as a private donor or equity fund, or by helping as a company to provide people or resources.

DONORS

Gered Gereedschap can pride itself on a - also in 2020 - stable group of very loyal donors. They form our constituency and are essential to the continued existence of Gered Gereedschap. Thanks to their support and trust, we can continue our work and provide the organisation with a stable foundation.

COUNTRY HEAD OFFICE VOLUNTEERS

Volunteers are the driving force behind Gered Gereedschap. In 2020, some twenty volunteers worked at the country head office of Gered Gereedschap in Amsterdam, supported by a small number of paid staff and an unremunerated board. The country head office supports the 26 workshops. The employees of the country head office handle all requests from Africa for support, arrange the national logistics and shipping and are responsible for the national PR policy and donor and fund-raising.

FUNDS

Equity funds are an important source of income for Gered Gereedschap. Collaborating with equity funds is all about finding shared interests and putting them into practice. Gered Gereedschap liaises closely with various equity funds. In 2020, Gered Gereedschap benefited from the support of The Elba Charity Foundation, Stichting CCHO, Stichting Bon Coeur, De Nolte stichting, Stichting Goki, Stichting Tjallinga Weeshuis, Stichting De Lichtboei, AFAS Foundation, Stichting Mundo Crastino Meliori, The Transpetrol Foundation, Stichting St. Pierre Fourrier.

WORKSHOP VOLUNTEERS

About 500 volunteers are actively involved in the 26 workshops of Gered Gereedschap in the Netherlands. They are the backbone of Gered Gereedschap and actively contribute in a way that suits their own needs, qualities and aspirations. For example as a tool refurbisher, technical specialist, PR employee or board member.

COMPANIES

Companies also see GG as a good partner for achieving their objectives regarding Corporate Social Responsibility (CSR). The way in which companies and organisations interpret this is very varied. In 2020, GG succeeded in entering into new partnerships with a. o. Hilti, Koninklijke Jongeneel, DKG Groep en VolkerRail, in addition to its long-standing collaboration with a.o. Praxis, Pon and Ultimo Software.



ORGANISATION

Gered Gereedschap is a network organisation that links many people and various organisations. The country head office, workshops, collection points, partner organisations in Africa and in the Netherlands, companies, volunteers and donors, all work together to achieve the objective of Gered Gereedschap: to increase self-reliance of people in developing countries. The basic structure of the Gered Gereedschap organisation consists of 26 workshops and a country head office. The country head office and the workshops are each legally independent entities.

The nationally operating Stichting Dienstencentrum Gered Gereedschap supports, as country head office, the local workshops and collection points. The office processes the requests for support, submits the requests to the workshops, arranges the national logistics and international shipping by container. The country head office is also responsible for the national PR policy and for the recruitment of donors, sponsors and funds. From Amsterdam, we work on this with an enthusiastic group of employees. .

BOARD

The board of Stichting Dienstencentrum Gered Gereedschap consists of five members in January 2020. We work with a small and decisive board. The board members are actively involved, which means that in addition to setting out policy and setting frameworks within which the various teams operate, the board members also participate in the implementation.

The board consists of the following members:

- B. (Bob) de Koff – Chairman
- A. (Arend) Stermerding – Secretary
- J. (Jan) Galesloot - Treasurer
- A.M.H (Mieke) Schulte – Workshops
- E.C.E. (Evelien) van der Voorde - Marketing and Communication

PROJECTS AND FUND-RAISING TEAM

The Projects & Fund-raising Team maintains contacts with project partners in the focus countries. The applications from these countries are evaluated against the criteria of Gered Gereedschap. The team members also test the effectiveness and reliability of the organisation. From all applications, the team makes a selection of projects to be supported. The team will raise funds for these projects. Even after an application has been approved, Gered Gereedschap maintains contact with the local partner. The progress of the project is regularly discussed and a thorough evaluation will take place after completion.

OPERATIONS TEAM

The Operations Team is responsible for collecting and refurbishing the tools and the shipment of tool sets to the projects. After approval of the project application by the Projects Team, the workshops will start producing the required tool sets. The Operations team is responsible for transport in the Netherlands and for international shipment, including the associated paperwork for import and customs. Our logistics partner, de Baanderij in Gouda, manages the national transport of the tools from the workshops to the container storage.

FINANCIAL TEAM

The Financial Team is responsible for the financial and project administration. The team is managed by the treasurer.





MARKETING AND COMMUNICATION TEAM

The Marketing and Communication Team is responsible for communicating the activities of Gered Gereedschap to the public groups. Important means of communication are the GG message that appears 4 times a year and the e-mail newsletter that is sent regularly to those who are interested. The team also puts a lot of effort into the recruitment of private donors via the website, which attracts around 2,500 visitors per month.

Corporate sponsorship is also part of the work of this team. In 2020 a number of companies, for instance Hilti, PON, Ultimo, Koninklijke Jongeneel, DKG Groep and VolkerRail supported the work of Gered Gereedschap.

PAID EMPLOYEES

Three project managers manage the Projects and Fundraising, Marketing and Communication and Operations teams. The project managers are paid for one or more days, each with its own defined project objective. All of them are self-employed persons (ZZP) connected to the organisation by means of an assignment agreement. The ZZP structure was chosen in order to allow the organisation to be flexible and to exclude risks as much as possible.

Department	Number of volunteers	Number of paid employees
Board	5	
Coordination office	1	4,8 h
Projects and Fund-raising	3	19,2 h
Fund-raising EQUIP		12 h
Operations	2	12 h
Marketing and communication	11	24 h



ANNUAL REPORT 2020

Statement of income and expenses - 31 december 2020

INCOME

Private individuals income	81.194,00
Companies income	58.764,00
Equity funds income	201.652,00
Workshops income	219.130,00
Non-profit donations	32.246,00

TOTAL INCOME **592.986,00**

EXPENSES

Objectives expenditure	
Projects	263.423,00
Region plan	79.805,00
Total objectives expenditure	343.228,00

Fundraising costs	70.138,00
Management and administration costs	56.441,00

TOTAL EXPENSES **469.807,00**

PROFIT/LOSS **123.179**

PROFIT APPROPRIATION

Continuity reserve	-17.097,00
Bequests	-15.000,00
Designation reserve	155.276,00
123.179,00	

Balance sheet

ASSETS

Financial fixed assets

Loan 4.000,00

Current assets

Other receivables 2.500,00

Cash and cash equivalents 408.233,00

TOTAL ASSETS **414.733,00**

LIABILITIES

Reserves

Continuity reserve 190.998,00

Bequests 40.000,00

Designation reserve 155.276,00

Current liabilities

Creditors 14.059,00

To be paid 14.400,00

TOTAL LIABILITIES **414.733,00**



CRAFTSMANSHIP
AS A BASIS FOR
SELF-RELIANCE

Algemeen Nut
Beogende Instelling

ANBI

Gered Gereedschap is making it work!

